# Principles that will guide the negotiation with the United States

### 1. - National sovereignty

We are a sovereign nation and as such, we will conduct ourselves. The exercise of sovereignty implies that, in the process of negotiation, our only interest is that of Mexico and that of Mexicans. Mexico and the United States will dialogue as sovereign countries. We will do it with certainty, dignity, steadiness and confidence in our strengths. Let us always bear in mind: for Mexico, the relationship with the United States is fundamental, but also for the United States, the relationship with Mexico is one of the highest importance

#### 2. - Respect for the rule of law. Respect for the laws of Mexico and the United States

Mutual respect for the rule of law in our countries is and should continue to be the basis of our interaction. Today, more than ever, the adage of President Benito Juárez García, prevails: "Among individuals, as among nations, respect for the rights of others is peace"

#### 3. - Constructive and purposeful vision

We believe that this must be a win-win negotiation. To achieve this, our position will be creative and open to innovative and pragmatic solutions, aware of the new realities in the United States and the international context.

## 4. - North America Integration

Our region is composed of three countries; their dynamism and competitiveness depend on what we do together, Mexico, Canada, and the United States.

### 5. - Comprehensive negotiation.

Mexico will openly and comprehensively address each and every issue of our relationship. We will bring to the table all issues: trade, but also migration and security, including border security, terrorist threats and illegal trafficking of drugs, weapons and cash.

#### **Objectives**:

- **1.** A commitment by the United States Government to guarantee the humane treatment and respect of the rights of Mexican migrants.
- **2.-.** Any process of repatriation of undocumented migrants by the United States government should be in an orderly and coordinated way and the protocols and agreements that have been reached should be maintained and improved, always on the basis of a dignified and respectful treatment.
- **3.** The development of the Hemisphere should be a shared responsibility. The governments of Mexico and the United States must assume a concrete commitment to work together to promote the development of the countries of Central America.

This commitment is increasingly important. While the number of Mexican migrants to the United States declines each year, the flow of undocumented migrants, who cross Mexico to reach the United States, has grown by over 100% in the last three years.

- **4.** We must ensure the free flow of remittances from our nationals who live in the United States, and prevent any obstacle being raised, or increases to costs. By November of last year, remittances from Mexicans in the US totaled more than 24 billion dollars.
- **5.** The Government of the United States should take the commitment to work coresponsibly with Mexico to stop the illegal flow of arms and money from illegal sources.
- **6.** We must preserve the free trade between Canada, the U.S. and Mexico. The trade exchanges between the three countries should be exempted of any taxes or tariffs, as has been the case since 2008.

Mexico will seek to strengthen the competitiveness of North America and its regional supply chains by increasing Mexican exports to the United States and Canada on the basis of a healthy competition and the development of higher value-added sectors.

- **7.** While modernizing the trade framework of North America, the three governments should include new sectors like telecommunications, energy an e-commerce.
- **8.** Any new trade agreement with the United States should also translate into better wages for Mexican workers. Mexico does not compete in the world with low-quality jobs or cheap labor. On the contrary, we must engage in international trade on the basis of increased productivity and complementarity, making trade a powerful tool to protect current jobs, create new jobs, and improve wages in Mexico.
- **9.** We will protect the flow of investments to Mexico and will ensure that our country remains a reliable and attractive investment destination. We will seek agreements that give certainty to investments and trade between Mexico, Canada and the United States. We will defend domestic and foreign investments that have trusted in Mexico.
- 10. We will work for a border that unites us, not one that divides us. While Mexico recognizes the rights of every sovereign nation to guarantee its security, Mexico does not believe in walls. Our country believes in bridges, highway and railroad crossings and the use of technology as the best allies to promote good neighbor relations. Our border should be the place where we best interact, a space of security, prosperity and shared development. And we must invest more in border infrastructure to facilitate bilateral trade and reduce waiting times at border crossings.