

# GET TO KNOW US!

Through the Secretaria de Desarrollo Económico (SEDECO), we offer you a plattaform specifically designed to promote the export of oaxacan products to international markets, also to provide opportunities for global growth.

"Discover the authentic taste of Oaxaca in every product, with the confidence that behind every process there is a deep-rooted tradition and a reliable platform that guarantees quality and authenticity"





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DISCOVER THE SPIRIT OF OAXACA IN EVERY DROP

#### INTRODUCTION

In Oaxaca, mezcal distillation has been a tradition that goes back five generations. Each packaged unit reflects a process of hard work that spans from planting, cutting, grinding, and cooking to the double distillation process.



In the past, mezcal was not valued as it is today, despite the fact that the palenques followed the same ancestral and artisanal methods of production. It was in 1994, when Oaxaca obtained the Denomination of Origin Mezcal (NOM-070-SCFI-2016), the value of this drink has increased significantly both in the national and international markets.

#### Social and cultural impact

Mezcal, beyond being a distilled spirit, represents a prosperous industry that has helped to reduce migration in many municipalities in Oaxaca. Families that previously worked in the United States harvesting tomatoes and grapes have returned to cultivate agave varieties such as espadín, tobalá and coyote on their own land in order to produce this distillate.



(Comercam statistical report, 2024)

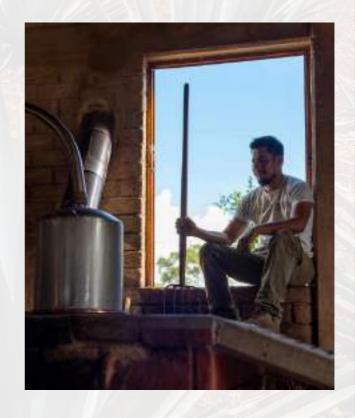
(Government of the state of Oaxaca, 2020)



Currently mezcal is present in the menus of the most exclusive restaurants in the world, it is offered to accompany exotic dishes. Due to the large amount of mezcal exported, it has reached the farthest corners of the planet and according to data from the Mezcal Quality Regulatory Council, with the United States being the main export market, mezcal has reached 64 countries with 408 exported brands, generating around 55,000 direct jobs and 210,000 indirect jobs in the Oaxacan territory.

#### Manufacturing processes

- Artisanal Mezcal: The process is traditional, it can use different types of ovens and grinding methods, including some electric ones. Fermentation and distillation may vary in the materials used.
- Industrial Mezcal: Produced in large quantities with modern technology, using gas ovens, mechanical equipment and continuous distillation.





 Ancestral Mezcal: It uses a conical floor oven to cook the agave heart or piña and manual or animal-drawn grinding methods. Fermentation is carried out in traditional elements, while distillation is done in clay pots.

# The main agave varieties used to produce mezcal in Mexico are:

#### **Tobasiche**

It grows in the arid and rocky areas of Oaxaca, where it takes between 12 and 15 years to mature. Its flavor is intense, herbaceous and smoky, with notes of wood, pepper and citrus.

#### Tobalá

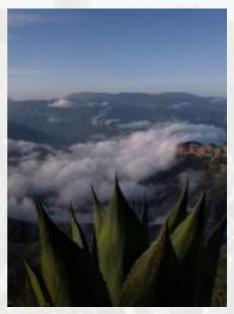
Its maturation time is approximately 12 years, in an artisanal process it lasts up to 15 kilos per liter. It is floral with the finesse of velvety notes of honey and cocoa rose. It is characteristic of the inland and dry parts of the Sierra Madre del Sur and the Sierra de Oaxaca.

#### Madrecuishe

Its maturation time is approximately 13 years, in an artisanal process it lasts up to 20 kilos per liter. It is semi-dry and mineral, with citrus tones and a sensation of herbaceous freshness.

#### **Tepeztate**

Its maturation time is approximately 25 years, in an artisanal process it lasts up to 25 kilos per liter. It is earthy with herbaceous and sweet notes, it is cultivated in places such as Coixtlahuaca, Huajuapan, Nochixtlán and Teposcolula.





**Mezcal Blanco :** Bottled immediately after distillation, without undergoing any processing.

Mezcal Reposado: Matures in Wooden containers for a period of 2 to 12 months.

**Mezcal Añejo:** Matured in wooden containers for more than 12 months under specific temperature and humidity conditions.

Matured in Glass Mezcal: Aged in glass containers for more than 12 months. It must be kept underground or in a space that guarantees constant conditions of darkness, temperature and humidity.





# Mezcal El Viejo Manuelón

#### PLACE OF ORIGIN.

Rancho Alfaro, Silacayoapam, Oaxaca

Mezcales El Viejo Manuelón is the only mezcal company in the Oaxacan Mixteca that has organic certification MEX-2016-089, is 100% sustainable in its production and maintains a high commitment to its community and its employees. Mezcal El Viejo Manuelón is the result of the love for the land, the traditions, and its people.







#### **EXPORTS**

Started in 2019

Registration in the exporter registry...... Current



Monthly production capacity...... 6000 Liters

**Exported capacity......** 1500 Liters (25%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.
- TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- USDA and COR (Organic Certificates) Registration Certificate
- · Organic certification for the EU.
- Organic certification for México.
- FDA Certification of Registration of Establishments

### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Mezcal Espadín- Papalometl- Mexicano-Ensamble 1 (Sierra Negra, Espadín y Maguey Pulquero - Ensamble 2 (Papalometl con Sierra Negra).

#### **ALCOHOL PERCENTAGE**

40° to 49°

#### **PRESENTATIONS**

250 ml, 700 ml and 750 ml

#### **CONTACT:**

Business Name: Mezcales el Viejo Manuelón S de P R de R L

Fiscal Address: Calle Miguel Hidalgo 5, 69412 Rancho Alfaro, Oax.

+52 55 518 911 93



casilvar78@icloud.com



www.elviejomanuelon.net/



### Mezcal Collar de Perlas

#### PLACE OF ORIGIN.

Tlacolula de Matamoros, Oaxaca.

Discover the magic of Tlacolula in every sip!

A family-owned company crafting 100% artisanal and organic mezcal in diverse and captivating presentations. With passion for authenticity and flavor merge in every drop, offering you a unique experience. Each bottle is a sensory journey, a celebration of tradition and distinguished quality.



#### **EXPORTS**

Started in 2023



Registration in the exporter registry......Current

Monthly production capacity...... 2500 Liters

Destination of exported product......USA

750 Liters (30%)

Exported capacity.....

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.
- TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- COFEPRIS (Federal Commission for Protection against Sanitary Risks) Export Free Sale Certification.
- USDA and COR (Organic Certificates) Registration Certificate.
- V-LABEL Certification.

#### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

#### **ALCOHOL PERCENTAGE**

38°, 42°, 45°, 46°, 47.16°, 47.5° and 48°

**PRESENTATIONS** 

750 ml

#### CONTACT:

Business Name: Luvia Florina López Pérez

Fiscal Address: Mártires de Tacubaya No. 8-B. Segunda sección, Tlacolula de Matamoros. (+52) 951 129 57 56



Grupocollardeperlas@gmail.com



https://mezcalcollardeperlas.com



### Mezcal El Herbolario

Heber Daniel Vera Canseco

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

A company that aims to bring the best of Oaxaca and Mexico to the world. They are always seeking partners through exchanges to promote and achieve a better product position in the local, national, and global markets.



#### **EXPORTS**

Started in 2020



Registration in the exporter registry......Current Monthly production capacity...... 18000 Liters Destination of exported product...... Australia, Canada and USA

**Exported capacity.....** 10,000 Liters (55.5%)

#### CERTIFICATIONS

- COFEPRIS (Federal Commission for Protection against Sanitary Risks) Export Free Certification.
- Denomination of Origin Certificate.
- COMERCAM Origin Certification.
- · V-LABEL Certification.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- Vegan Certification

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá, Tobalá distilled with pineapple, Tobasiche, Tepeztate, Cuishe, Ensamble 7.

ALCOHOL PERCENTAGE

38° - 50°

**PRESENTATIONS** 

700 ml, 750 ml, 4 L

#### **CONTACT:**

(+52) 552 168 41 14



mezcal@mezcologo.com





**Business Name: Heber Daniel Vera Canseco** 

# Mezcal Mezcólogo

Heber Daniel Vera Canseco

#### PLACE OF ORIGIN.

Centro de Oaxaca, Oaxaca.

A company that aims to bring the best of Oaxaca and Mexico to the world. They are always seeking partners through exchanges to promote and achieve a better product position in the local, national, and global markets.



#### **EXPORTS**

Started in 2020

Registration in the exporters registry..... Current



Monthly production capacity...... 18000 Liters

Destination of the exported product......Australia, Canada and USA

**Exported capacity.....** 10,000 Liters (55.5%)

#### **CERTIFICATIONS**

- (Federal Commission Protection against Sanitary Risks) Export Free Sale Certification.
- · Denomination of Origin Certificate.
- · COMERCAM Origin Certification.
- · V-LABEL Certification.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá, Tobalá destilled with pineapple, Tobasiche, Tepeztate, Cuishe, Ensamble 7.

#### **ALCOHOL PERCENTAGE**

38° - 50°

#### **PRESENTATIONS**

700 ml, 750 ml, 4 L

#### CONTACT:

**Business Name: Heber Daniel Vera Canseco** 

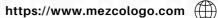
Fiscal Address: Arteaga 520, col, Oaxaca. centro, Oaxaca.

mezcal@mezcologo.com

(+52) 552 168 41 14









# Mezcal DMS del Marqués

#### PLACE OF ORIGIN.

Jalapa Del Marqués, Oaxaca.

It is a brand that has been forged through teamwork and community work with master mezcaleros who are experts in the field and care of the plants. They work to offer mezcals with traceability, giving value to the production chain where they seek to benefit everyone involved.



#### **EXPORTS**

Started in 2024.

Registration in the exporter registry.....Current

Monthly production capacity......10,000 Liters

Destination of exported product......USA, Rumania

Exported capacity...... Samplers only

#### **CERTIFICATONS**

- COMERCAM Registration Certificate.
- 70 Mexican Designation of Origin Certificate for Exportations.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Espadín Especial Edition and Espadín Añejo

**ALCOHOL PERCENTAGE** 

40° - 45°

**PRESENTATIONS** 

700ml y 750 ml

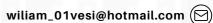
#### CONTACT:

Business name: Productores y Comercializadores de Mezcal del Marqués S.A.

Fiscal Address: 2A Sur 910, Col. Santa Cruz, Santa María Jalapa del Marques, Oaxaca.

+52 9951036705







# Mezcal Corazón De Mi Negra

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca

Company inspired by the great cultural mix of Oaxaca, expressing in its identity the elegance and joy of Oaxacans. Chooses the best agaves for production. During their process they take advantage of mature agaves with the aim of ensuring good quality of sugars.



#### **EXPORTS**

Started in 2019

Registration in the exporter registry.....Current

Monthly production capacity...... 10000 Liters

Destination of exported product......USA

Exported capacity...... 500 Liters (5%)



#### CERTIFICATIONS

- · COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.
- TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certification.
- COFEPRIS (Federal Commission Protection against Sanitary Risks) Export Free Sale Certification.
- USDA and COR (Organic Certificates) Registration Certificate.
- · V-LABEL Certification.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín (Agave angustifolia) Cuishe (Agave Karwinskii).

#### ALCOHOL PERCENTAGE

42°, 45° and 47°

#### **PRESENTATIONS**

700ml and 750ml

#### CONTACT:

Business Name: Corazón De Mi Negra SA de CV.

Fiscal Address: Rio Grijalva #103, Sauces, Oaxaca de Juarez, Oaxaca.

(+52) 951 470 7361 (











### Mezcal A Medios Chiles

#### PLACE OF ORIGIN.

San Pablo Etla, Oaxaca.

A Mezcal, fusion exceptional of agave, terroir, craftsmanship, and the expertise of Don Fortino Ramos, honors tradition with clarity in body, aromas, and flavors, capturing the essence of a lifetime in every sip.



#### **EXPORTS**

Started in 2018.

Registration in the exporter registry..... Current 1000 Liters Monthly production capacity..... Destination of exported product...... Spain, Netherlands and USA

#### **CERTIFICATIONS**

- · Registration Certificate with AMMA (Association of Artisanal Agave and Mezcal).
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- NOM 070-SCFI-2016 Certification for Export.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Espadín, Madrecuishe, Tobalá, Arroqueño, Mexicano, Barril, Pechuga destilled and Corn with Poleo Distilled.

#### ALCOHOL PERCENTAGE

45° and 50°

#### **PRESENTATIONS**

50 ml, 150 ml, 250 ml, 375 ml and 750 ml

#### CONTACT:

Business Name: Comercializadora de Productos, Obras y Servicios del Campo Oaxaqueño SA de CV

Fiscal Address: Emiliano Zapata 9, 3ra Secc San Pablo Etla, 68258 San Pablo Etla, Oax.

(+52) 951 145 24 51







### Mezcal El Calor de Marillero

#### PLACE OF ORIGIN.

Sola de Vega, Oaxaca.

Making mezcal is not just a process; for "El calor de Marillero" it is an art deeply rooted in the Mexican culture. It holds a special place in our hearts by honoring the traditional methods passed down by generations of Mezcaleros masters.



#### **EXPORTS**

Started in 2016



Registration in the exporter registry...... Current

Monthly production capacity...... 1000 Liters

Destination of exported product...... Switzerland and USA

#### **CERTIFICATIONS**

- 070-SCFI-2016 Certification export.
- COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- Certimex Certification

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Espadín and Tobalá

**ALCOHOL PERCENTAGE** 

45°

**PRESENTATIONS** 

700 ml, 750 ml

#### CONTACT:

Business Name: José Manuel López Montaño

Fiscal Address: Bugambilias 204, Col. Ampliación

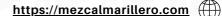
Sta. Lucía

(+52) 951 188 55 86



jmmonta66@hotmail.com







# Mezcal Rey Cosijopi

#### PLACE OF ORIGIN.

Unión Zapata, Oaxaca.

A 100% artisanal and sustainable Mezcal with natural fermentation produced in Oaxaca.



#### **EXPORTS**

Started in 2023.

Registration in the exporter registry..... Current



Monthly production capacity...... 10000 Liters

Exported capacity...... 2400 Liters (24%)

#### **CERTIFICATIONS**

- NOM 070-SCFI-2016 Certification for Export.
- COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Espadín, Tobalá 6, Mexicano and Madrecuishe

**ALCOHOL PERCENTAGE** 

42°

**PRESENTATIONS** 

700 ml, 750 ml

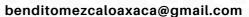
#### **CONTACT:**

Business Name: Bendito Mezcal S de RL de CV

Fiscal Address: Calle Baja California #123, Col. Nuevo México, San Jacinto Amilpas Oaxaca

(+52) 951 131 40 60







https://www.benditomezcal.com



# Mezcal Fruto del Sol

#### PLACE OF ORIGIN.

Ejutla, Oaxaca.

Organic artisanal mezcal, distilled from the Espadín agave, harvested by hand, cooked in earthen ovens, crushed with a stone tahona, fermented in wooden vats, and distilled in copper stills.



#### **EXPORTS**

Started in 2020



Registration in the exporter registry..... Current

Monthly production capacity...... 4000 Liters

Destination of exported product...... Germany, Italy and USA

**Exported capacity......** 2000 Liters (50%)

#### CERTIFICATIONS

- 070-SCFI-2016 NOM Certification for export.
- COMERCAM Registration Certificate.
- · FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- · Kosher Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTOS**

Espadín, Tepezate, Cuishe Joven and Reposado, Tobalá, Arroqueño and Madrecuishe

#### ALCOHOL PERCENTAGE

40° and 45°

#### **PRESENTATIONS**

250 ml, 750 ml

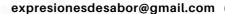
#### CONTACT:

Business Name: Expresiones de Sabor SA de CV

Fiscal Address: Av. Las Américas 100, Ext. A CP68104, Col, América Sur, Oaxaca. de Juárez.

(+52) 951 228 28 69











### Mezcal Liberemos el Alma

#### PLACE OF ORIGIN.

Santiago Matatlán, Oaxaca.

Organic Artisanal Mezcal, distilled from wild agaves harvested by hand in Santiago Matatlán.



#### **EXPORTS**

Started in 2023.

Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product...... On hold

Exported capacity..... 0 Liters (0%)

#### CERTIFICATIONS

- NOM 070-SCFI-2016 Certification for export.
- COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- · USDA Organic Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Espadín, Tobalá, Tepeztate and Cuishe

ALCOHOL PERCENTAGE

40° - 45°

**PRESENTATIONS** 

700 ml, 750 ml

#### CONTACT:

Business Name: Productores ancestrales de maguey y mezcal SA de CV

Fiscal Address: Privada del guajolote S/N, Santiago Matatlán Oaxaca, Oax. CP 70440

(+52) 951 219 96 46







www.mezcalliberemoselalma.com.mx

### Mezcal Padre Nuestro

#### PLACE OF ORIGIN.

Teposcolula, Oaxaca.

Our ancestors discovered the art of making mezcal: "Padre Nuestro" inherit the secrets of the profession, respecting the processes for its production. They do it the old-fashioned way, artisanal, as it should be done.



#### **EXPORTS**

Started in 2020



Registration in the exporter registry...... Current

Monthly production capacity...... 7000 Liters

Destination of exported product...... USA, CHN, AUS, DEU and CAN

**Exported capacity......** 2000 Liters (28.6%)

#### CERTIFICATIONS

- 070-SCFI-2016 Certification for NOM
- · COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- · LCBO Certification for Canada.
- · CCC Certification for China.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Espadín, Tepezate, Cuishe Joven and Reposado, Tobalá, Arroqueño and Madrecuishe

#### **ALCOHOL PERCENTAGE**

40° and 45°

#### **PRESENTATIONS**

250 ml, 750 ml

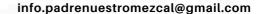
#### CONTACT:

Business Name: Sauros S de RL de CV

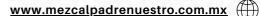
Fiscal Address: Cielo #106, Col. Lomas del Crestón, Oaxaca. de Juárez, Oaxaca.. CP: 68040

(+52) 951 240 32 03











# Mezcal Don Galo

#### PLACE OF ORIGIN.

San Juan del Río, Oaxaca.

Made with Agave Espadín (Angustifolia Haw), the fruit of an ancestral process guided by families with centuries-old knowledge, land preparation, planting in arid soil, and harvesting are rituals rooted in a connection between the land and humans.



#### **EXPORTS**

Started in 2020

Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product...... CAN, SW, IT, UK, USA, CHN and ENG

#### **CERTIFICATIONS**

- NOM 070-SCFI-2016 Certification for export.
- COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá, Joven, Añejo and Cuishe

**ALCOHOL PERCENTAGE** 

45° - 48°

**PRESENTATIONS** 

700 ml, 750 ml

#### CONTACT:

Business Name: Comercializadora Aromziur SA de CV

Fiscal Address: Miguel Hidalgo #137 Colonia 25 de enero, Santa Lucia del camino, Oaxaca, México

(+52) 552 507 95 70











# Mezcal El Huésped

#### PLACE OF ORIGIN.

Santa María Quiegolani, Oaxaca.

It is a selected mezcal made from the best agaves with the highest sugar concentration for enhanced richness in flavor and aroma, subjected to double distillation in a copper



#### **EXPORTS**

Started in 2019



Registration in the exporter registry.....Current

Monthly production capacity......20000 Liters

Destination of exported product.......Spain, England, Australia,

Türkiye and USA

Exported capacity...... 5000 Liters (25%)

#### **CERTIFICATIONS**

- NOM 070-SCFI-2016 Certification Export.
- · COMERCAM Registration Certification.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certification.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Espadín, Tobalá, Tepeztate and

**ALCOHOL PERCENTAGE** 

35° - 55°

**PRESENTATIONS** 

200 ml, 700 ml, 750 ml, 1L

CONTACT:

Business Name: Juan Nacho Díaz Cruz

Fiscal Address: Plan de San Luis 203, Col. Francisco I. Madero, CP 71233, Santa Cruz Xoxocotlán

(+52) 951 158 64 85



diazcruz6@hotmail.com



https://elhuesped.com.mx



# Mezcal Capotlán

#### PLACE OF ORIGIN.

Santa Cruz Xoxocotlán, Oaxaca.

It is a fine, elegant artisanal mezcal, full of notes, aromas, and flavors unique to the land, the wind, the rain, the fire, and the plant.



#### **EXPORTS**

Started in 2023.



Registration in the exporter registry...... Current

Monthly production capacity...... 2000 Liters

Destination of exported product...... United States of America

Exported capacity...... Seeking customers

#### **CERTIFICATIONS**

- NOM 070-SCFI-2016 Certification export.
- COMERCAM Registration Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá and Tepeztate

**ALCOHOL PERCENTAGE** 

46°

**PRESENTATIONS** 

(+52) 951 418 49 36

250ml, 500ml, 750ml

#### **CONTACT:**

**Business Name:** Tonalá SPR de RL Agropecuario y Sector Primario

Fiscal Address: San Antonio Arrazola, Sta. Cruz Xoxocotlán, calle Maya 20. CP. 71233









### Mezcal Altares de mi Tierra

#### PLACE OF ORIGIN.

La Candelaria, Oaxaca.

A 100% Oaxacan company that produces high-quality mezcal with Espadín agave cultivated in Miahuatlán, Oaxaca. It satisfies the most demanding palates and meets the highest quality standards without losing the authenticity of the product.



#### **EXPORTS**

Started in 2020



Registration in the exporter registry......Current

Monthly production capacity...... 10000 Liters

Destination of exported product...... Japan, China and Australia

**Exported capacity..-....** 2000 Liters (20%)

#### CERTIFICATIONS

- NOM 070-SCFI-2016 Certification Export.
- COMERCAM Registration Certificate
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Tobalá, Espadín, Espadín distilled with chocolate, Espadín distilled with red berries, Espadín distilled with cempasúchitl and mandarin.

#### ALCOHOL PERCENTAGE

44°, 45° and 47°

#### **PRESENTATIONS**

50ml, 375ml, 750ml

#### CONTACT:

**Business Name: Cristal Dalila Santiago Andrade** 

Fiscal Address: Nacional SN la candelaria, San Dionisio Ocotepec Oaxaca.

(+52) 951 366 05 80



Mezcaltares@gmail.com





https://altaresdemitierra.com/

# Mezcal Campante

#### PLACE OF ORIGIN.

Montoya, Oaxaca.

Campante is a premium Mezcal with an unparalleled smooth flavor. It is produced from Espadín and Barril agaves, cultivated in the fertile soils of the Valles Centrales region of the State of Oaxaca, Mexico.



#### **EXPORTS**

Started in 2021

CAMPANTE

Registration in the exporter registry...... Current

Monthly production capacity...... 200 Liters

Destination of exported product...... United States, Bahamas

#### **CERTIFICATIONS**

- 070-SCFI-2016 Certification for NOM Export.
- COMERCAM Registration Certificate.
- Khoser Certificate.
- · CELV Certificate

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Ensamble of Espadín and Barril.

**ALCOHOL PERCENTAGE** 

40°

**PRESENTATIONS** 

375ml, 750ml

#### CONTACT:

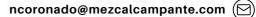
Business Name: Grupo Montoya Mezcal SA de CV

Fiscal Address: Ignacio Bernal #1000 Col. Montoya,

Oaxaca.

(+52) 811 917 68 50











### Mezcal Casa Parada

#### PLACE OF ORIGIN.

San Andrés Huayapam, Oaxaca

A 100% Oaxacan company with 60 years of experience; always has been essential to be promoters of a great motto inherited by their predecessors, which is to respect the countryside and conserve the diversity of the agave, continuing its evolution and thanking the land that gives them their origin.



#### **EXPORTS**

Started in 2022



Registration in the exporter registry...... Current

Monthly production capacity...... 10000 Liters

Destination of exported product...... ITA, CAN, ESP and EE.UU.

#### **CERTIFICATIONS**

- Denomination of Origin Certificate.
- COMERCAM Registration Certificate
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- · Khoser Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín Joven, Espadín Reposado, Tobalá, Cuishe, Tepeztate and Mango Distilled

#### **ALCOHOL PERCENTAGE**

40°, 42° and 45°

#### **PRESENTATIONS**

250ml, 375ml, 700ml and 750ml

#### CONTACTO:

Business Name: Agrícola Hermanos Parada Ruíz SA de CV

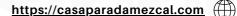
Fiscal Address: Olmo # 10 Frac Lomas de Sierra Juárez Segunda Sección San Andrés Huayapan

(+52) 951 28 17 74



maribel\_parada@hotmail.com







# Mezcal Convite

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

100% Oaxacan company, guarding centuries-old distillation traditions. Their commitment to quality and environmental sustainability is reflected in every sip of our artisanal mezcal.



#### **EXPORTS**

Started in 2017



Registration in the exporter registry...... Current

Monthly production capacity...... 10000 Liters

Destination of exported product...... USA, Canada, Europe and China

**Exported capacity......** 2100 Litros (21%)

#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- NOM 070-SCFI-2016 Certification for Export.
- · Kosher Certificate.
- USDA Oganic Certification.
- FDA Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Ensamble (Espadín and Madrecuishe), Madrecuishe, Tobalá, Espadín distilled with turkey breast, Ensamble silvestre 5 Agaves, Espadín Abocado with cochineal dye

#### **ALCOHOL PERCENTAGE**

38°,40°, 42° and 46°

#### **PRESENTATIONS**

50 ml, 375ml, 700ml, 750 ml

#### CONTACT:

Business Name: Destilería Convite SA de CV

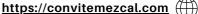
Fiscal Address: Jesús Carranza 113, Colonia Centro. CP 68000, Oaxaca.

(+52) 951 102 24 57











### Mezcal Señor Mono

Elixir de Agave SA de CV

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

Oaxacan company with 11 years of experience in the production of 100% agave mezcal made in Egyptian type artisanal mills, with a large circular stone powered by animal traction and the use of wooden vats where it ferments naturally before proceeding to distillation to obtain a natural, homogeneous, and high-quality alcohol.



#### **EXPORTS**

Started in 2017



Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product.................. CHN, IT, ESP, COL, CAN,

USA. y FRA

#### **CERTIFICATIONS**

- · Hecho en México Certification.
- Hecho en Oaxaca Certification.
- · Certificate of Origin Denomination issued by the Mezcal Regulatory Council.
- FDA Registration Certificate.
- · Kosher Certification.
- Socially Responsible Company Certification, issued by CEMEFI.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Ensamble (Espadín and Tóbala), Espadín with distilled mandarin and banana

ALCOHOL PERCENTGE

41°

**PRESENTATIONS** 

50 ml, 250 ml, 750 ml

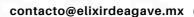
#### CONTACT:

Business Name: Elixir de Agave SA de CV

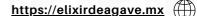
Fiscal Address: Priv. De Andrés Quintana Roo #6, int. 4, Col. Centro, Oaxaca.

(+52) 951 250 62 86











# Mezcal Ponte Chingón

Elixir de Agave SA de CV

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

Oaxacan company, with 11 years of experience in the production of 100% agave mezcal made in artisanal Egyptian-style mills, with a large circular stone pulled by animals and the use of wooden vats where it naturally ferments before proceeding to distillation to obtain a natural, homogeneous, and high-quality alcohol. With the mission of protecting the sustainability and tradition that frames it from its production to its consumption.



#### **EXPORTS**

Started in 2017

Registration in the exporter registry...... Current



Monthly production capacity...... 5000 Liters

Destination of exported product...... CHN, IT, ESP, COL, CAN, USA. and FRA

#### **CERTIFICATIONS**

- Hecho en México Certification.
- Hecho en Oaxaca Certification.
- Certificate of Origin Denomination issued by the Mezcal Regulatory Council.
- FDA Registration Certificate.
- · Kosher Certification.
- Socially Responsible Company Certification, issued by CEMEFI.

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Espadín

#### **ALCOHOL PERCENTAGE**

43°

#### **PRESENTATIONS**

50 ml, 250ml, 750 ml

#### CONTACT:

Business Name: Elixir de Agave SA de CV

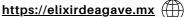
Fiscal Address: Priv. De Andrés Quintana Roo #6, int. 4, Col. Centro, Oaxaca.

(+52) 951 250 62 86 (📞









### Mezcal Rio Revuelto

Elixir de Agave SA de CV

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

Oaxacan company, with 11 years of experience in the production of 100% agave mezcal made in artisanal Egyptian-style mills, with a large circular stone pulled by animals and the use of wooden vats where it naturally ferments before proceeding to distillation to obtain a natural, homogeneous, and high-quality alcohol. With the mission of protecting the sustainability and tradition that frames it from its production to consumption.



#### **EXPORTS**

Sarted in 2017



Registration in the exporter registry...... Current

Monthly production capacity......5000 Liters

Destination of exported product.................. CHN, IT, ESP, COL, CAN, USA

and FRA

#### CERTIFICACIONES

- · Hecho en México Certification.
- Hecho en Oaxaca Certification.
- · Certificate of Origin Denomination issued by the Mezcal Regulatory Council.
- · FDA Registration Certificate.
- · Kosher Certification.
- Socially Responsible Company Certification, issued by CEMEFI.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Ensamble (Espadín with Madrecuishe) and Triple ensamble (Tóbala, Bicuishe and Espadín.

**ALCOHOL PERCENTAGE** 

45° and 46°

**PRESENTATIONS** 

50ml, 250ml, 750 ml

CONTACT:

Business Name: Elixir de Agave SA de CV

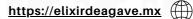
Fiscal Address: Priv. De Andrés Quintana Roo #6, int. 4, Col. Centro, Oaxaca.

(+52) 951 250 62 86



contacto@elixirdeagave.mx







### Mezcal Los Danzantes

Destilería los Danzantes SA de CV

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

A 100% Oaxacan company with 20 years of experience. Los Danzantes Distillery: a place protected by dancing spirits, who witness the production of artisanal mezcal, from the planting and harvesting of agaves to the distillation in copper stills. Each bottle preserves an ancient tradition, retaining the spirit of the land that nurtured the plant and the ancestral knowledge of each producer, respecting the process and keeping the mezcal tradition alive.



#### **EXPORTS**

Started in 2002

Registration in the exporter registry...... Current



Monthly production capacity...... 3000 Liters

Destination of exported product...... IT, DEU, FRA and USA

#### CERTIFICATIONS

- COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- COFFPRIS (Federal Commission Protection against Sanitary Risks) Export Free Sale Certification.
- · Denomination of Origin Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín Reposado, Espadín Añejo, Espadín Joven, Tobalá, Arroqueño, Coyote and Sierra Negra

#### ALCOHOL PERCENTAGE

43°,46°, 47° and 48°

#### **PRESENTATIONS**

700ml, 750 ml

#### CONTACT:

Business Name: Destilería los Danzantes SA de CV

Fiscal Address: Quinta Roo #219 Col, Centro,

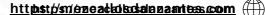
Oaxaca.

(+52) 552 110 99 72











# Mezcal Alipús

Destilería los Danzantes SA de CV

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

A 100% Oaxacan company with 20 years of experience. Los Danzantes Distillery: a place protected by dancing spirits, who witness the production of artisanal mezcal, from the planting and harvesting of agaves to distillation in copper stills. Each bottle preserves an ancient tradition, retains the spirit of the land where the plant grew, and the ancestral knowledge of each producer, respecting the process and keeping the mezcal tradition alive.



#### **EXPORTS**

Started in 2002



Registration in the exporter registry...... Current

Monthly production capacity...... 3000 Liters

Destination of exported product...... Italy, Germany, France and USA

#### CERTIFICATIONS

- · COMERCAM Registration Certificate.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- (Federal Commission COFEPRIS Protection against Sanitary Risks) Export Free Sale Certification.
- Denomination of Origin Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín

ALCOHOL PERCENTAGE

47.5°

PRESENTTIONS

700ml, 750 ml

#### CONTACT:

Business Name: Destilería los Danzantes SA de CV

Fiscal Address: Quinta Roo #219 Col, Centro, Oaxaca.

(+52) 552 110 99 72



victor.perez@losdanzantes.com



https://mezcalalipus.com



# Mezcal Nayaase

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

100% Oaxacan company with over 8 years of experience in the agroindustrial sector, dedicated to the production of Artisanal Mezcal. They are agave and mezcal producers involved in every stage, from cultivation to exportation.

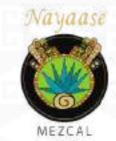


#### **EXPORTS**

Started in 2019

Registration in the exporter registry...... Current

Monthly production capacity...... 7000 Liters



Destination of exported product...... United States of America and Canada

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- COFEPRIS (Federal Commission Protection against Sanitary Risks) Export Free Sale Certification.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- · Kosher Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Cuishe, Tepeztate, Tobalá, Mexicano, Añejo and Reposado

ALCOHOL PERCENTAGE

40° and 45°

**PRESENTATIONS** 

700 ml, 750 ml

#### CONTACT:

Business Name: Corporativo Comercial Bolaños SA de CV

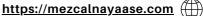
Fiscal Address: Camino a Vistahermosa sin número Santo Domingo Barrio Alto Villa de Etla., CP. 68200, Oaxaca

(+52) 951 128 24 35











# Mezcal Maldita Culpa

#### PLACE OF ORIGIN.

San Pablo Villa de Mitla, Oaxaca.

100% Oaxacan company with over 5 years of experience, creating the mezcal brand Maldita Culpa in 2018 with the aim of conquering palates worldwide, boasting the distinctive qualities of quality and authenticity.



#### **EXPORTS**

Started in 2002

Registration in the exporter registry...... Current



Monthly production capacity...... 5000 Liters

Destination of exported product...... USA, PR, GUAT

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- 070-SCFI-2016 Certification NOM for
- · Certificate of Origin.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certification.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Cuishe, Tepeztate and Tobalá

**ALCOHOL PERCENTAGE** 

45° and 47°

PRESENTATIONS

250 ml, 750ml

#### CONTACT:

Business Name: Comexo Services SA de CV

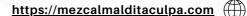
Fiscal Address: Hidalgo 24 B San Pablo Villa de Mitla

(+52) 951 408 60 55



contactocomexoservices@gmail.com







# Mezcal Nitzuga

#### PLACE OF ORIGIN.

Santiago Matatlán, Oaxaca.

100% Oaxacan company with over 60 years of experience in the agro-industrial sector, dedicated to the production of Artisanal mezcal of the highest quality.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry...... Current



Monthly production capacity...... 5000 Liters

Destination of exported product...... Belgium and Canada

Exported capacity...... 500 Liters (10%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- Hecho en Oaxaca Certificate
- FDA Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín joven, Espadín, Cuishe and Tobalá

#### ALCOHOL PERCENTAGE

38°, 44° and 45°

#### **PRESENTATIONS**

250ml, 700ml

#### CONTACT:

Business Name: Casa de Tradición y Mezcal Mateo S de RLMI

Fiscal Address: Carretera Internacional Oaxaca., Istmo km 50.5 CP, 70440, Oaxaca.

(+52) 951 307 35 14



calmez94@gmail.com ()







## Mezcal Trascendente

#### PLACE OF ORIGIN.

Tlacolula de Matamoros, Oaxaca.

A company with over 10 years of experience, showcasing in its flavor agaves with a high content of natural sugars originating from native agave communities in the Valles Centrales of Oaxaca.



#### **EXPORTS**

Started in 2021



Registration in the exporter registry...... Current

Monthly production capacity...... 6000 Liters

Destination of exported product...... USA, CAN, AUS, SG

Exported capacity...... 1200 Liters (20%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- NOM 070-SCFI-2016 Certification
- Kosher Certificate.
- · Certificate of Origin.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Ensamble and Abocado

ALCOHOL PERCENTAGE

35° - 42°

**PRESENTATIONS** 

750ml

CONTACT:

Business Name: 14 agaves SA de CV

Fiscal Address: Carretera Internacional Oaxaca.-Tehuantepec S/N km 40, Tlacolula de Matamoros. (+52) 614 241 42 06



Ana.manjarrez@mezcaltrascendente.com



https://mezcaltrascendente.com



# Mezcal Lyobaá

#### PLACE OF ORIGIN.

Miahuatlán de Porfirio Díaz, Oaxaca.

Is a young company aiming to promote and market high-quality mezcal. One joint-stock company dedicated to the production, export, and commercialization of mezcal and its derivatives, as well as products from farming, fishing, aquaculture, forestry, livestock, agriculture, and handicrafts.



#### **EXPORTS**

Started in 2019

Registration in the exporter registry..... Current

Monthly production capacity..... 10000 Liters

Destination of exported product...... DEU, NLD, JPN, AUT, FRA and USA

Exported capacity...... 100 Liters (10%)

#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- FDA Registration Certificate.

#### **CONTRACT MANUFACTURING** AVAILABILITY FOR OTHER **BRANDS**

#### **PRODUCTS**

Espadín, Tobalá, Cuishe, Bicuishe, Arroqueño, Chuparrosa, Coyote Americano, Coyote Lyobaá, Jabalí, Madecuishe, Mexicano, Papalomé and Tepeztate

#### ALCOHOL PERCENTAGE

45° - 55°

#### **PRESENTATIONS**

375ml, 500ml, 700ml, 750ml, 1L

#### **CONTACT:**

Business Name: La Catrina de Oaxaca SA de CV.

Fiscal Address: Calle Álamos # 117, Col. Ex-Hacienda de Candiani, Santa Cruz Xoxocotlán.

(+52) 951 107 90 26











## Mezcal Kruz Ban

Casa Espadín SA de CV

#### PLACE OF ORIGIN.

San Carlos Yautepec, Oaxaca.

More than a conventional brand; at Kruz Ban, they create special products with fruity and magical flavors that each product possesses. They are dedicated to offering the best product for every occasion.



#### **EXPORTS**

Started in 2020

Registration in the exporter registry...... Current



Monthly production capacity......5000 Liters

Destination of exported product...... USA, London and Canada

Exported capacity......4000 Liters (80%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- FDA Registration Certificate.
- Kosher Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Double-distilled Espadín, Espadín distilled with Rose petals, Espadín distilled with fruits, and Espadín abocado with Butterfly Pea.

**ALCOHOL PERCENTAGE** 

43°

**PRESENTATIONS** 

750 ml

#### CONTACT:

Business Name: Casa Espadín SA de CV

Fiscal Address: 8ª privada de orquídeas 111, Fracc. La Vijarra, Santa Lucía del Camino, C.P. 71228, Oaxaca.

(+52) 951 195 58 15



tania@casaespadin.com



https://casaespadin.com



# Mezcal Guajako

Casa Espadín SA de CV

#### PLACE OF ORIGIN.

San Carlos Yautepec, Oaxaca.

Represents the entire process of mezcal production, from the land and fire to the person who transforms agave into mezcal. Crafted for mezcal enthusiasts, who will find the entire history and magic of five generations perfecting this beautiful art in every drop.



#### **EXPORTS**

Started in 2020

Registration in the exporter registry..... Current

Monthly production capacity..... 5000 Liters

Destination of exported product...... USA, London and Canada

Exported capacity...... 4000 Liters (80%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- FDA Registration Certificate.
- Kosher Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

GUAJAKO

Espadín triple distillation, Mexicano, Lumbre, Ensamble (Tepeztate, Tobalá and Cuishe).

ALCOHOL PERCENTAGE

40°

**PRESENTATIONS** 

750ml

#### **CONTACT:**

Business Name: Casa Espadín SA de CV

Fiscal Address: 8ª privada de orquídeas 111, Fracc. La Vijarra, Santa Lucía del Camino, C.P. 71228, Oaxaca.

(+52) 951 195 58 15











# Mezcal Alpha Centauri

#### PLACE OF ORIGIN.

Miahuatlán de Porfirio Díaz, Oaxaca.

Alpha Centauri is a 100% artisanal mezcal of Oaxacan origin produced in the sierra sur region of the state of Oaxaca in the municipality of Miahuatlán. Among the varieties it handles are espadín, madre cuishe, bicuishe, tepeztate, tobalá, and a blend of espadín with tepeztate.



#### **EXPORTS**

Started in 2019



Registration in the exporter registry..... Current

1000 Liters Monthly production capacity.....

Destination of exported product...... DEU, ITA, JAP, CHI, USA

Exported capacity...... 840 Liters (84%)

#### CERTIFICATIONS

- COMERCAM Registration Certificate.
- · FDA Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Madrecuishe, Bicuishe, Tobalá, Ensamble (Espadín with Tepeztate) and Tepeztate.

**ALCOHOL PERCENTAGE** 

40° - 48°

**PRESENTATIONS** 

280ml, 700 ml, 750 ml

#### CONTACT:

Business Name: Demez S. DE R.L. DE C.V.

Fiscal Address: Calzada San Felipe 601, Interior Casa B, Colonia San Felipe del Agua, Oaxaca de Juárez, Oaxaca CP. 68026

(+52) 551 295 17 18



demetrio@mezcalalphacentauri.com







# Mezcal El Cultivador De Agave

#### PLACE OF ORIGIN.

Santiago Matatlán, Oaxaca.

A 100% Oaxacan company with over 20 years of experience producing artisanal Mezcal, crafted by master mezcaleros and entirely bottled by women.



#### **EXPORTS**

Seeking buyers

Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product..... On hold

Exported capacity...... 0 Liters (0%)





#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- NOM 070-SCFI-2016 Certification for Export.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Joven Espadín, Madrecuishe, Tobalá and Tepeztate.

**ALCOHOL PERCENTAGE** 

42° and 45°

**PRESENTATIONS** 

50ml, 375ml, 750 ml

#### **CONTACT:**

**Business Name: Pedro Santiago Martínez** 

Fiscal Address: Carretera internacional kilómetro 48, Santiago Matatlán.

(+52) 951 325 04 69 (











# Mezcal Pluma Negra

Mezcal Tierra de Cuervos SA de CV

#### PLACE OF ORIGIN.

San Felipe, Oaxaca.

Oaxacan company with 11 years of experience producing 100% artisanal agave Mezcal. It is crafted in traditional mills with the aim of obtaining a natural, homogeneous, and high-quality alcohol.



#### **EXPORTS**

Started in 2020



Registration in the exporter registry..... Current

Monthly production capacity...... 5,500 Liters

Destination of exported product...... USA, China, Germany and El Salvador

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- · COFEPRIS (Federal Commission for Sanitary Protection against Export Free Sale Certification.
- FDA and TTB (Alcohol and Tobacco Tax Trade Bureau) Registration Certificate.
- · Certificate of Origin.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER** BRANDS

Yes

#### **PRODUCTS**

Espadín, Tobalá and Tepeztate.

**ALCOHOL PERCENTAGE** 

40° - 52°

**PRESENTATIONS** 

250ml, 750ml

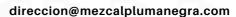
#### CONTACT:

Business Name: Mezcal Tierra de Cuervos SA de CV

Fiscal Address: Calzada San Felipe 302-B, San Felipe del Agua, Oaxaca. de Juárez, Oaxaca, México.

(+52) 951 351 25 67







https://mezcalplumanegra.com



## Mezcal Soluro 1610

Mezcal Tierra de Cuervos SA de CV

#### PLACE OF ORIGIN.

San Felipe, Oaxaca.

Oaxacan company with 11 years of experience producing 100% artisanal Mezcal made from agave, crafted in traditional mills to obtain a natural, homogeneous, and high-quality alcohol.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry..... Current

Monthly production capacity...... 5,500 Liters

Destination of exported product...... United States of America

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- COFEPRIS (Federal Commission for Protection against Sanitary Export Free Sale Certification.
- FDA and TTB (Alcohol and Tobacco Tax Trade Bureau) Registration Certificate.

Certificate of Origin.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá and Madrecuishe

ALCOHOL PERCENTAGE

43° and 47°

**PRESENTATIONS** 

750ml

#### CONTACT:

Business Name: Mezcal Tierra de Cuervos SA de CV

Fiscal Address: Calzada San Felipe 302-B, San Felipe del Agua, Oaxaca. de Juárez, Oaxaca, México.

(+52) 951 351 25 67



direccion@mezcalplumanegra.com (⋈)







# Mezcal Tierra de Jaquar

#### PLACE OF ORIGIN.

Tlacolula de Matamoros, Oaxaca.

Oaxacan company with 6 years of experience producing 100% agave artisanal Mezcal.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry..... Current



Monthly production capacity...... 4000 Liters

Destination of exported product...... Spain

Exported capacity...... 400 Liters (10%)

#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- FDA Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Espadín with citrus distillate, Cuishe, Mexicano and Tobalá,

ALCOHOL PERCENTAGE

40° - 46°

**PRESENTATIONS** 

50ml, 250ml, 750ml

#### CONTACT:

Business Name: Productores Magueyeros de Agave Azul de los Valles de Tlacolula SPR de RI.

Carretera internacional Address: Tehuantepec km 40 SN, Paraje Don Pedrillo, Tlacolula de Matamoros Oaxaca.

(+52) 951 145 88 14



rinaigch@gmail.com



https://mezcaltierradejaguar.com



## Mezcal Praedium

#### PLACE OF ORIGIN.

Ocotlán, Oaxaca.

Praedium Mezcal is produced in the Santa Catarina Minas community, distilled in a clay pot using an ancestral process. They offer presentations ranging from 50 ml to 750 ml.



#### **EXPORTS**

Started in 2022

Registration in the exporter registry..... Current

Monthly production capacity...... 1000 Liters

Destination of exported product...... United States of America and Japan

Exported capacity..... 560 liters (56%)

#### CERTIFICATIONS

- COMERCAM Registration Certificate.
- NOM 070-SCFI-2016 Certification for Export.
- · FDA Registration Certificate. Certificate of Origin for Japan.

**CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS** 

Yes

#### **PRODUCTS**

Mezcal Ancestral

Espadín, Tobasiche, Barril, Tobalá, Ensamble de 4 magueyes, Arroqueño, Jabalí, Coyote and Tepeztate.

ALCOHOL PERCENTAGE

46° - 52°

**PRESENTATIONS** 

50ml, 250ml, 500ml, 750ml

#### CONTACT:

Business Name: María Guadalupe Guzmán Salmerón

Fiscal Address: Barrio Peñasco, calle Peñasco #5 interior B, Santa Catarina Minas, Ocotlán.

(+52) 951 208 30 34



mezcalpraedium@gmail.com







## Mezcal 9 Espíritus

#### PLACE OF ORIGIN.

Trinidad de las Huertas, Oaxaca

100% Oaxacan company with 6 years of experience. Produces artisanal agave mezcal, offering a smooth and light mezcal for discerning palates.



#### **EXPORTS**

Started in 2018



Registration in the exporter registry...... Current

Monthly production capacity...... 50000 Liters

Destination of exported product...... ITA, ESP, USA, BW.

Exported capacity...... 500 liters (1%)

#### **CERTIFICATIONS**

- · AMMA Certification of registration.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Madrecuishe, Tepeztate, Tobalá, Biscuishe, Arroqueño, Mexicano and Jabalí.

**ALCOHOL PERCENTGE** 

45°

**PRESENTATIONS** 

50ml, 250ml, 70ml, 750ml

#### CONTACT:

Business Name: Eric Orlando Monrroy Pérez

Fiscal Address: Huerto los Laureles 122 B nivel 2, Trinidad de las Huertas, Oaxaca de Juárez, C.P. 68120.

(+52) 951 241 39 06



marcocervantes1980@gmail.com







## Mezcal Kalakas

#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

Kalakas is a brand that offers artisanal and ancestral mezcal, as well as distilled cane liquors blended with endemic chilies from Oaxaca and prepared drinks of craft beer with mezcal native to Oaxaca.



#### **EXPORTS**

Started in 2022

Registration in the exporter registry...... Current



Monthly production capacity...... 50000 Liters

Destination of exported product...... Italy, Spain, USA, Belarus

**Exported capacity.....** 1500 Liters (3%)

#### **CERTIFICATIONS**

- · AMMA Certificate of Origin.
- FDA Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Espadín Artesanal and Espadín Ancestral,

#### ALCOHOL PERCENTAGE

38° - 50°

#### **PRESENTATIONS**

295ml, 500ml

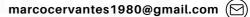
#### **CONTACT:**

**Business Name: Eric Orlando Monrroy Pérez** 

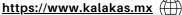
Fiscal Address: Huerto los Laureles 122 B nivel 2, Trinidad de las Huertas, Oaxaca de Juárez, C.P. 68120.

(+52) 951 241 39 06











## Mezcal Oro de Oaxaca

#### PLACE OF ORIGIN.

Santiago Matatlán, Oaxaca.

Casa Mezcal Oro de Oaxaca is one of the main producers of Traditional Mezcal in the state of Oaxaca.



#### **EXPORTS**

Seeking buyers



Registration in the exporter registry...... Current

Monthly production capacity...... 8000 Liters

Destination of exported product...... DEU, SALV, USA, ARG and SP

Exported capacity...... 4000 Liters (50%)

#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- 070-SCFI-2016 Certification NOM for Export.
- · FDA Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Maguey Worms, Añejo de 5 años and Maguey Fruitcream Cream

ALCOHOL PERCENTAGE

42° - 48°

**PRESENTATIONS** 

750ML

CONTACT:

Business Name: Licorera Oaxaqueña SA de CV

Fiscal Address: Calle Cuitláhuac #8 Santiago Matatlán, Oaxaca, CP: 70440

(+52) 951 216 0121



mezcalorodeoaxaca\_ventas@hotmail.com



https://www.orodeOaxaca..com



# Mezcal Jarabe de Pico

Destilería Hablar Cura S. de R.L. de C.V.

#### LUGAR DE ORIGEN.

San Dionisio Ocotepec, Oaxaca.

100% Oaxacan company with over 6 years of experience in the market. All their mezcals are bottled with Origin in San Dionisio Ocotepec, Oaxaca.



#### **EXPORTS**

Started in 2015

Registration in the exporter registry..... Current

Monthly production capacity...... 6000 Liters

Destination of exported product...... Japan, Italy and Australia

Exported capacity...... 1800 Liters (30%)

#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- FDA Registration Certificate.
- · Kosher Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Tobalá, Cirial, Tepeztate, Cuishe, Espadín Elemental, Espadín, Espadín distilled with tangerine and banana

#### ALCOHOL PERCENTAGE

38°, 40°, 42°, 46° and 47°

#### **PRESENTATIONS**

250ml, 700ml, 750ml

#### CONTACT:

Business Name: Destilería Hablar Cura S de RL de

Fiscal Address: Calle Vicente Suarez #178, San Dionisio Ocotepec, Oaxaca. CP 70495

(+52) 951 117 38 97









### Mezcal Por lo Bueno

Destilería Hablar Cura S. de R.L. de C.V.

#### PLACE OF ORIGIN.

Iniciadas en 2015

100% Oaxacan company with over 6 years of experience in the market. All their mezcals are bottled with Origin in San Dionisio Ocotepec, Oaxaca.



#### **EXPORTS**

Started in 2015

Registration in the exporter registry..... Current

Monthly production capacity...... 6000 Liters

Destination of exported product...... USA and Australia

Exported capacity...... 3000 Liters (50%)



- COMERCAM Registration Certificate.
- FDA Registration Certificate.
- · Kosher Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Tobalá, Cirial, Tepeztate, Cuishe and Espadín

#### ALCOHOL PERCENTAGE

42°, 46° and 47°

#### **PRESENTATIONS**

250ml, 700ml, 750ml

#### CONTACT:

Business Name: Destilería Hablar Cura S de RL de

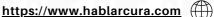
Fiscal Address: Calle Vicente Suarez #178, San Dionisio Ocotepec, Oaxaca. CP 70495

(+52) 951 117 38 97











## Mezcal Cordón Cerrado

#### PLACE OF ORIGIN.

Santiago Matatlán, Oaxaca

Oaxacan company that produces and sells varieties of mezcal made 100% from agave, providing its customers with a unique experience when tasting every drop of mezcal.



#### **EXPORTS**

Started in 2018

Registration in the exporter registry..... Current



MEZCAL

Monthly production capacity..... 5000 Literss

Destination of exported product...... United States of America

Exported capacity..... 500 Liters (10%)

#### CERTIFICACIONES

- COMERCAM Registration Certificate.
- NOM 070-SCFI-2016 Certification Export.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- COMERCAM Origin Certification.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Turkey Breast with Distilled Oaxacan Black Mole, Tepeztate, Tobalá, Cuishe

#### ALCOHOL PERCENTAGE

39° - 46°

#### **PRESENTATIONS**

50ml, 100ml, 150ml, 250ml, 700ml, 750ml

#### **CONTACT:**

Business Name: Spirits de los valles S de PR de RL

Fiscal Address: Colón 7, Col. Centro, San Dionisio Ocotepec, **CP 70495** 

(+52) 222 469 07 71



cordoncerrado@gmail.com







### Mezcal Donceles

#### PLACE OF ORIGIN.

Santiago Matatlan, Oaxaca

The Donceles brand stands out for preserving the essence of mezcal: a totally natural drink of high quality, which delights the most demanding palates thanks to the preparation of this elixir respecting each step of the artisanal process.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry..... Current

Monthly production capacity...... 3750 Liters

Destination of exported product......New York and Arizona

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- · FDA Certification.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Espadín, Tobalá and Tepeztate

#### ALCOHOL PERCENTAGE

41°, 43° and 45°

#### PRESENTATIONS

50ml, 375ml, 750ml

#### **CONTACT:**

Business Name: Olaluna SA de CV.

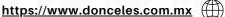
Fiscal Address: Calle Sabinos 1014 planta baja col. Reforma, Oaxaca de Juárez, Oaxaca, C.P. 68050

(+52) 951 356 63 67



contacto@donceles.com.mx







# Mezcal El Joven Viejo

#### PLACE OF ORIGIN.

San Francisco Lachigoló, Oaxaca

Crafted, Artisanal, and Sustainable Ancestral Mezcal with pure wild varieties.

Considered Ultra Premium with small and limited batches, spring water from the Oaxaca Mountains is used in the production. The process involves maestros mezcaleras and mezcaleros up to the fourth generation.



#### **EXPORTS**

Seeking buyers

Registration in the exporter registry..... Current

Monthly production capacity...... 4500 Liters

Destination of exported product..... On hold

Exported capacity..... 0 Liters (0%)



#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- 070-SCFI-2016 Certification NOM for Export.
- FDA Registration Certificate.
- · Certificate of Origin

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Bicuishe and Madrecuishe

ALCOHOL PERCENTAGE

45°

**PRESENTATIONS** 

375ml, 750ml

#### **CONTACT:**

Business Name: Mezcal de Antaño S.C.R.L de CV

Fiscal Address: Av. Revolución S/N, Sta. Cruz Xoxocotlán, Col. Francisco I. Madero, CP. 71233 (+52) 951 469 10 74









### Mezcal La Maliciosa

#### PLACE OF ORIGIN.

Nazareno Etla, Oaxaca.

Is 100% Mexican company dedicated to the production and distribution of mezcal.



#### **EXPORTS**

Started in 2021



Registration in the exporter registry..... Current

Monthly production capacity...... 4500 Liters

Destination of exported product...... United States of America

Exported capacity...... 450 Liters (10%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- COFEPRIS (Federal Commission Protection against Sanitary Risks) Export Free Sale Certification.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá, Turkey Breast, Cirial and Sierra negra

ALCOHOL PERCENTAGE

40°-48°

**PRESENTATIONS** 

500ml, 750ml

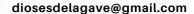
#### CONTACT:

Business Name: Dioses del Agave S.A. de C.V.

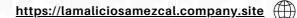
Fiscal Address: Priv. 13 de septiembre S/N, Nazareno Etla, Oaxaca..

(+52) 553 491 59 40











# Mezcal El Cortijo

#### PLACE OF ORIGIN.

Santiago Matatlán, Oaxaca.

They have been producing high-quality mezcals since 1795. A brand that has been supporting them since 1951. They pay attention to every detail, from cultivating their own agaves to marketing the products.



#### **EXPORTS**

Started in 1981



Registration in the exporter registry..... Current

Monthly production capacity...... 2000 Liters

Destination of exported product...... Netherlands, Denmark, and Germany

Exported capacity...... 750 Liters (37.5%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- NOM 070-SCFI-2016 Certification for Export.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Espadín Capón, Distilled with Chicken Breast, Mexicano, Tobalá.

ALCOHOL PERCENTAGE

42° - 47.5°

**PRESENTATIONS** 

375ml, 700ml, 750ml

#### CONTACT:

**Business Name: Juan Carlos Méndez Zamora** 

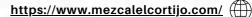
Fiscal Address: 5 de mayo #305-B, Col. Centro. Oaxaca de Juárez, Oaxaca. CP. 68000

(+52) 951 570 92 91



info@mezcalelcortijo.com







# Mezcal Agave Macho

#### PLACE OF ORIGIN.

San Luis Amatlán, Oaxaca

Located in the Sierra Sur of Oaxaca, and with over 30 years of experience producing mezcal, Agave Macho is undoubtedly an emblem of Oaxaca due to its artisanal manufacturing process and its unparalleled flavor.



#### **EXPORTS**

Started in 2022

AGAVE MACHO

Registration in the exporter registry..... Current

Monthly production capacity...... 12500 Liters

Destination of exported product...... Germany and Taiwan.

Exported capacity......1200 Liters (10.5%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- 070-SCFI-2016 Certification NOM Export.
- FDA and TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín Joven and Ensamble Añejo (Tobalá and Espadín), (Madrecuishe and Espadín), (Cuishe and Espadín), (Tepeztate and Espadín)

#### ALCOHOL PERCENTAGE

40° and 38°

#### **PRESENTATIONS**

750ml

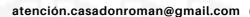
#### CONTACT:

Business Name: Mezcalera Casa Don Román SA DE

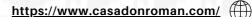
Fiscal Address: Carretera San Luis Amatlan KM10, San Ilsidro Guishe, Oaxaca.

(+52) 951 583 54 87











## Mezcal Amor a Oaxaca

#### PLACE OF ORIGIN.

Col. Reforma, Oaxaca.

When tasting Amor a Oaxaca mezcals, you will be able to experience the vitality, spirituality, and freedom of our ancestors.



#### **EXPORTS**

IStarted in 2022

Registration in the exporter registry..... Current



Monthly production capacity..... 3000 Liters

Destination of exported product...... China and Chile

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- 070-SCFI-2016 Certification NOM for Export.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Tobalá, Tepeztate, Tobasiche and Ensamble de 4 agaves (Coyote, Barril, Lumbre and Tobasiche)

#### ALCOHOL PERCENTAGE

40° - 52°

#### **PRESENTATIONS**

750ml

#### **CONTACT:**

Business Name: Mezcal Amor a Oaxaca S DE RL DE CV

Fiscal Address: Calzada Porfirio Díaz 302-B, Reforma,

Oaxaca, México

(+52) 442 170 38 08











## Mezcal Local

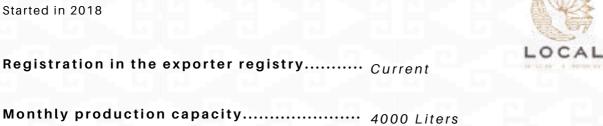
#### PLACE OF ORIGIN.

San Luis Amatlán, Oaxaca

Donceles brand distinguishes itself by preserving the essence of mezcal: a completely natural and high-quality beverage that delights even the most discerning palates. This elixir is crafted with utmost care, respecting each step of the traditional process, ensuring a 100% natural mezcal without any involvement of chemical or synthetic elements.



#### **EXPORTS**



Destination of exported product...... DEU, ITA, FRA, CAN, USA

Exported capacity...... 400 Liters (10%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- AMMA Registration Certificate.
- FDA Registration Certificate.
- · Recycled Glass Certificate.

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Espadín with agave heart, Espadín with herbs, and Citrus-infused Espadín

ALCOHOL PERCENTAGE

42°

**PRESENTATIONS** 

50ml, 200ml, 750ml

#### CONTACT:

Business Name: Comercializadora el Guateque S.A.P.I. DE

Fiscal Address: Ámsterdam 255 interior 407, Hipódromo, C. P. 06100, Cuahutémoc, CDMX, México.

(+52) 551 682 24 73



contacto@mezcallocal.com



https://www.donceles.com.mx



## Mezcal Guxadi

#### PLACE OF ORIGIN.

Santa Cruz Xoxocotlán, Oaxaca.

It is a Oaxacan company dedicated to the distillation of the traditional and legendary drink: Mezcal made with a traditional process shared through generations, for anyone who wants to enjoy an excellent spirit drink with an exquisite aroma and unique taste that will give an unforgettable experience to your palate.



#### **EXPORTS**

Started in 2019

Registration in the exporter registry..... Current

Monthly production capacity...... 750 Liters

Destination of exported product...... Spain and Libano

Exported capacity...... 100 Liters (7.5%)

#### **CERTIFICATIONS**

- · Hecho en México Certificate.
- Barcode.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadin and Madrecuishe.

#### ALCOHOL PERCENTAGE

42°, 45° and 47°

#### **PRESENTATIONS**

700ml and 750ml

#### **CONTACTO:**

Business Name: Grupo Guxadi SAPI de CV

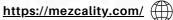
Fiscal Address: Calle Libertad 18, Logoche Zagala, San Luis Amatlán, Oaxaca, CP 70810

(+52) 442 158 22 40









## Mezcal Bocanada

Mezcal Carreño SA de CV

#### PLACE OF ORIGIN.

San Dionisio Ocotlán, Oaxaca.

It is a 100% Oaxacan company with 40 years of experience in the market. They produce organic and artisanal mezcal, crafted in copper stills and produced in clay pots, capturing the unique characteristics of the agave plant and the local terroir. This results in a smooth and mature beverage that represents the valuable cultural heritage and identity of Oaxaca.



#### **EXPORTS**

Started 2015

Registration in the exporter registry..... Current



Monthly production capacity..... 9000 Liters

Destination of exported product...... CAN, USA, JPN, SWE, RUS and

DEU.

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.
- TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certificate.
- COFEPRIS (Federal Commission for Protection against Sanitary Risks) Export Free Sale Certification.
- USDA and COR (Organic Certificates) Registration Certificate.
- V-LABEL Certification.

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Espadín, Tobalá, Cuishe, Tepeztate, Tobasiche and Ensamble 7

**ALCOHOL PERCENTAGE** 

46°

**PRESENTATIONS** 

700 ml and 750 ml

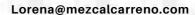
#### CONTACT:

Business Name: Mezcal Carreño SA de CV

Fiscal Address: Emiliano Zapata Núm. 16, Col. Barrio, San Dionisio Ocotlán, Oaxaca. C.P.71516.

(+52) 552 855 30 31











# Mezcal La Malquerida

#### PLACE OF ORIGIN.

Santa Lucía del Camino, Oaxaca

"La Malquerida" and "Embriaguez de Amor" are special mezcals made from wild agaves with an alcohol content exceeding 45%, originating from Oaxaca.



#### **EXPORTS**

Started in 2019

Registration in the exporter registry..... Not Available



Monthly production capacity..... 5000 Liters

Destination of exported product...... USA and Australia

#### **CERTIFICATIONS**

- · COMERCAM Registration Certificate.
- · Certificate of Origin
- · FDA Certification

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Tobalá, Tepeztate, Jabalí, Lumbre, Coyote and Tobasiche

#### ALCOHOL PERCENTAGE

42°, 45° and 47°

#### **PRESENTATIONS**

375ml, 750ml

#### **CONTACT:**

Business Name: Mónica Araceli Rey Rojas

Fiscal Address: Calzada de la República #601

local 2. Col. Centro 68000

(+52) 442 170 38 08











## Mezcal Naran

Mezcal Carreño SA de CV

#### PLACE OF ORIGIN.

San Dionisio, Ocotlán, Oaxaca

100% Oaxacan company, with 40 years of experience in the market. It produces both organic and artisanal mezcal; elaborated in copper stills and produced in clay pots, with the typicality of the agave plant and the terroir, achieving a smooth and mature beverage that represents the valuable cultural heritage and identity of Oaxaca.



#### **EXPORTS**

Started in 2015



Registration in the exporter registry..... Current

Monthly production capacity...... 9000 Liters

Destination of Exported Product...... CAN, EUA, JPN, SWE, RUS Y DEU.

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.
- TTB (Alcohol and Tobacco Tax and Trade Bureau)
   Registration Certificate.
- COFEPRIS (Federal Commission for Protection against Sanitary Risks) Export Free Sale Certification.
- USDA and COR (Organic Certificates) Registration Certificate.
- V-LABEL Certification.

### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Espadín, Tobalá, Cuishe, Tepeztate, Tobasiche y Ensamble 7.

**ALCOHOL PERCENTAGE** 

40°

**PRESENTATIONS** 

700 ml and 750 ml

#### CONTACT:

Business Name: Mezcal Carreño S. A de C.V.

Fiscal Address: Emiliano Zapata Núm. 16, Col.Barrio, San Dionisio Ocotlán, Oaxaca. C.P.71516.

(+52) 552 855 30 31



Lorena@mezcalcarreno.com







## Mezcal Meztlan

#### PLACE OF ORIGIN.

Santiago Matatlán, Tlacolula, Oaxaca.

They are the fourth generation of producers in the family, the great-great-grandfather José María Gutiérrez was the pioneer in the production of mezcal in their family, rooted in their customs and traditions in order to enhance the tradition of the product, used in ceremonial ornaments, such as religious festivals and mayordomías in Santiago Matatlán, the world capital of mezcal. Always having the respect for its magical and spirituous beverage that has been brought so far. The objective of this project is to bring to the world their culture, tradition and history through their mezcal.



#### **EXPORTS**

Started in 2021



Registration in the exporter registry..... Current

Monthly production capacity..... 6000 Liters

Destination of exported product...... USA and Asia

Exported capacity..... Samplers only.

#### CERTIFICATIONS

- COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Espadín, Jabali, Cuishe, Tepeztate, Tobalá and Guajolote breast.

#### ALCOHOL PERCENTAGE

45° - 50°

#### **PRESENTATIONS**

250 ml and 750 ml

**CONTACT:** 

**Business Name: Ignacio Gutiérrez Santiago** 

Fiscal Address: Linda Vista, s/n, Centro, Santiago Matatlán, Oaxaca. CP.70440

+52 9512039459



mezcalmeztlan@gmail.com ()



https://meztlan.mx/



# Mezcal El Desengaño

#### PLACE OF ORIGIN.

Santiago Matatlán, Tlacolula, Oaxaca.

They are a family business, they produce 100% artisanal mezcal, offering a varied selection of products made with wild and cultivated agaves, over 5 generations, they have dedicated themselves to the noble task of transmitting authenticity and tradition in each bottle, fusing the heritage that their ancestors left them with the passion to offer unique experiences in each sip.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry..... Current



Monthly production capacity...... 2500 Liters

Destination of Exported Product...... USA.

Exported capacity...... Samplers only.

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- 70 Mexican Designation of Origin Certificate for Exportations.
- FDA Certification of Registration of Establishments

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Espadín, Jabali, Cuishe, Tepeztate, Tobalá, and Guajolote breast.

#### ALCOHOL PERCENTAGE

45°- 50°

#### **PRESENTATIONS**

+52 9512531354 /

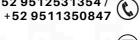
250 ml and 750 ml

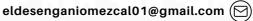
#### CONTACT:

Business Name: José Luis Santiago Santiago

Fiscal Address: Calle Artículo 27 S/N, Santiago Matatlán,

Oaxaca







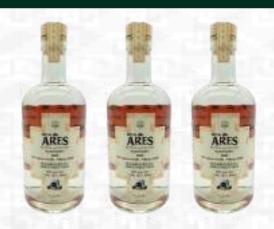
https://www.facebook.com/people /Mezcal-El-Desenga%C3%B1o/

## Mezcal Ares

#### PLACE OF ORIGIN.

San Luis del Río, Tlacolula, Oaxaca.

Socially responsible company in the cultivation and harvesting of agave, for the production of 100% agave artisanal mezcal for national and international markets.



#### **EXPORTS**

Started in 2024



Registration in the exporter registry...... Current

Monthly production capacity...... 30,000 Liters

Destination of exported product...... USA, ITA, UK, DEU, GBR, ZAF

**Exported capacity......** 1704 Liters (5.64%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- 70 Mexican Designation of Origin Certificate for Exportations.
- FDA Certification of Registration of Establishments
- Good Manufacturing Practice Certification.

#### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Mezcal Espadín, Espadín con grana cochinilla, Jabali, Cuishe, Tepeztate, Tobalá, Barril, Coyote, Arroqueño and Mexicano

#### **ALCOHOL PERCENTAGE**

38° - 48°

#### **PRESENTATIONS**

700 ml and 750 ml

#### CONTACT:

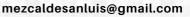
Business Name: Agave Dealers De Mezcales Finos S.A. De C.V.

Fiscal Address: Olmo 6, Lomas de Sierra Juárez 2da, Secc, 68288 San Andrés Huayápam, Oax. Mex.

• Cel: +52 9515897061

• +52 9511754579

Oficina: +52 9512077144





https://mexicolimited.com/ emprendedor/ares-1250



## Mezcal V Sentidos

#### PLACE OF ORIGIN.

San Luis del Río, Tlacolula, Oaxaca.

Their company stands out from their competitors for the variety of products. They have different mezcals: by type of agave; by production region (Matatlán and San Luis del Río); all their varieties have authentic quality and endemic origin.

They are a company concerned about the environment, their bottles are made with 100% recycled glass and in an organic way. They stand out for having a history of transmitting the production of mezcal through tradition, in addition to the fact that we seek to communicate and share this knowledge with people who enjoy consuming products that have a background story.



#### **EXPORTS**

Started in 2024

Registration in the exporter registry..... Current

Monthly production capacity...... 35000 Liters



Destination of Exported Product...... USA.

Exported capacity..... Samplers only.

#### CERTIFICATIONS

- COMERCAM Registration Certificate.
- 70 Mexican Designation of Origin Certificate for Exportations.
- FDA Certification of Registration of Establishments

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

Yes

#### **PRODUCTS**

Mezcal Espadín, Espadín Reposado, Espadín Añejo, Ensamble, Cuishe, Tepeztate and

#### ALCOHOL PERCENTAGE

38° to 44°

#### **PRESENTATIONS**

50ml, 375ml, 700ml y 750 ml

#### CONTACT:

Business Name: Casa Tradición Mexicana V Sentidos S.A. De C.V

Fiscal Address: Vicente Guerrero No. Ext. 7 A, Col. San Miguel, Cp.68270, Tlalixtac De Cabrera, Oaxaca, Mx.

+52 5536508470 ( )



contactovsentidos@gmail.com davidbla.vsentidos@outlook.com



https://www.mezcalvsentidos.com

Mezcal Carreño SA de CV

#### PLACE OF ORIGIN.

San Dionisio Ocotlán, Oaxaca.

It is a 100% Oaxacan company with 40 years of experience in the market. They produce organic and artisanal mezcal, crafted in copper stills and produced in clay pots, capturing the unique characteristics of the agave plant and the local terroir. This results in a smooth and mature beverage that represents the valuable cultural heritage and identity of Oaxaca.



#### **EXPORTS**

Started in 2015

**Exported capacity......** 7200 Liters (80%)

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- Mexican Designation of Origin Certificate.
- TTB (Alcohol and Tobacco Tax and Trade Bureau) Registration Certification.
- COFEPRIS (Federal Commission for Protection against Sanitary Risks) Export Free Sale Certification.
- USDA and COR (Organic Certificates) Registration Certificate.
- V-LABEL Certification.

### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Espadín, Tobalá, Cuishe, Tepeztate, Tobasiche and Ensamble 7

ALCOHOL PERCENTAGE

46°

#### **PRESENTATIONS**

700 ml and 750 ml

#### **CONTACT:**

Business Name: Mezcal Carreño SA de CV

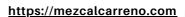
Fiscal Address: Emiliano Zapata Núm. 16, Col. Barrio, San Dionisio Ocotlán, Oaxaca. C.P.71516.

(+52) 552 855 30 31











# Mezcal Antiguo Brebaje

#### PLACE OF ORIGIN.

San Juan del Río, Oaxaca.

Established in the year 2020.

They are a small company dedicated to the production, bottling and sale of 100% agave artisanal mezcals, committed to the preservation and promotion of Mexican and Oaxacan culture.

They are governed by essential principles that encompass cultural, social and ecological dimensions, in addition to being committed to the philosophy of fair trade.

They work hand by hand with small producers in the town of San Juan del Rio, Oaxaca, to offer an authentic and high quality product that reflects the true spirit of their land.



#### **EXPORTS**

Started in 2024

Registration in the exporter registry..... Current



Monthly production capacity...... 6000 Liters

Destination of exported product...... USA

Exported capacity..... Samplers only.

#### **CERTIFICATIONS**

- COMERCAM Registration Certificate.
- 70 Mexican Designation of Origin Certificate for Exportations.
- FDA Certification of Registration of Establishments
- Free Sale Certification

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Espadín, Cuishe, Espadín Sierra Negra, Tobalá, Tepeztate and Jabalí

ALCOHOL PERCENTAGE

38° - 47°

**PRESENTATIONS** 

250 ml 700 ml and 750 ml

CONTACT:

Business Name: Antiguo Brebaje S.A. de C.V.

Fiscal Address:C. Panamá 202, Col. América Norte, Oaxaca, Mx. CP: 68050

(951) 136 01 67 (951) 251 82 90













DISCOVER THE SPIRIT OF OAXACA IN EVERY DROP

In the state of Oaxaca, the municipalities of the Mixteca region implement ancestral medicinal remedies with the combination of aguardiente made from sugar cane.

Different families in the region use this combination on a daily basis, which they call "compounds", in order to cure illnesses, stomach ilnesses, headaches and finally, to relax. For this last purpose, Oaxacan aguardiente has transcended from ancestral medicine to become a recreational element.

Aguardiente is produced from the fermentation of different cereals, fruits and other agricultural products.



#### **PROCESS**

The first part of the process is the extraction of organic sugarcane juice using a crusher.

The natural fermentation of 5 to 7 days takes place when certain microorganisms act on the sugars of the raw material, which in this case is sugar cane, generating alcohol.

The fermented product is then subjected to distillation in copper alembic and finally alcoholic rectification at 47° with spring water.

Oaxaca has organic Aguardiente that is guaranteed by USDA Organic Certification.

-Casa Pérez Alcántara, 2024

-General state archive. "Las bebidas alcohólicas de Oaxaca", 2021

# Aquardiente Brazo Fuerte

#### **PLACE OF ORIGIN**

Tlacochahuaya, Oaxaca.

It is an Oaxacan company specializing in the production of Oaxacan spirits like Rum, Vodka, Whiskey, Gin, and Aguardiente.



#### **EXPORTS**

Started in 2023

ésez //lcántasa 🐠

Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product...... United States of America

#### **CERTIFICATIONS**

- FDA Registration Certificate
- · Importer Registration Certificate issued by TTB (Tobacco Trade Bureau)

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Organic Cane Aguardiente

**ALCOHOL CONTENT** 

47°

**PRESENTATIONS** 

375 ml and 750 ml

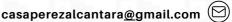
#### CONTACT:

Business Name:: Casa Pérez Alcántara SA DE CV

Fiscal Address: AV. Heroico Colegio Militar 114. Col. Reforma. 68020. Oaxaca de Juárez, Oaxaca.

(+52) 5552529313 (📞)









DISCOVER THE SPIRIT OF OAXACA IN EVERY DROP

The state of Oaxaca has been a key point of origin and resistance in the defense of native corn against the arrival of transgenic seeds. This resistance is not only reflected in the struggle for the preservation of seeds, but also in the production and promotion of beverages derived from organic corn, such as whiskey.



To create a great distillate, it is essential to honor and respect both mother earth and the people who have cultivated it for generations, as it is also deeply rooted in the history, culture and traditions of the communities that work the land.

Oaxacan whiskey is a perfect example of this symbiotic relationship between the land, the corn and the people who have cultivated it. Made from the native corn varieties of Oaxaca, such as Arrocillo, Negro Mixteco, Tuxpeño and Zapalote chico, among others, this distillate carries with it the heritage of more than 300 generations of farmers who continue to cultivate the multicolored corn.



The regions of Oaxaca are home to 35 of the 220 breeds that prevail in Latin America. Each variety of corn, with its own colors, textures and flavors, is a reflection of the biological diversity of the region.

Corn is the backbone of Oaxacan gastronomy and it is impressive that it is found in beverages and sweet or savory recipes.

#### **PROCESS**

The whisky production process in Oaxaca begins with the harvesting of the corn kernels, which, after being moistened for two weeks, toasted in clay comales and ground, become a mass that is then subjected to fermentation and distillation in stills where it is filtered to acquire a crystalline tone.

During distillation, the volatile components are separated to concentrate the flavors and aromas that define the whiskey.

The distillate is then matured in oak casks, which gives it its characteristic color and flavor, before bottling.





The distillation process, which involves the separation of the volatile components of the liquid, is essential to achieve the characteristic flavor and aroma of whiskey.

In addition, specific yeasts are used that contribute to the production of aromatic compounds and unique flavors.

The distillate is taken to a slow filtration, which is carried out by cascade pouring method for a couple of days and in this way the whiskey gets a crystalline tone.

Centro Internacional de Mejoramiento de Maíz y Trigo (CIMMYT), Nadia Altamirano, 2022

"Maíces nativos de Oaxaca", SAGARPA, 2011

# Whisky Origen 35

#### **PLACE OF ORIGIN**

Tlacochahuaya, Oaxaca.

It is an Oaxacan company specializing in the production of Oaxacan spirits like Rum, Vodka, Whiskey, Gin, and Aguardiente.





#### **EXPORTS**

Started in 2023

Registration in the exporter registry...... Current

WHISKEY DAXAQUEÑO ORIGEN 35

Monthly production capacity...... 7500 Liters

Destination of exported product...... United States

#### **CERTIFICATIONS**

- FDA Registration Certificate
- Importer Registration Certificate issued by TTB (Tobacco Trade Bureau)

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Whisky cristalino and Whisky de maíz nativo

**ALCOHOLIC CONTENT** 

47°

**PRESENTATIONS** 

375 ml and 750 ml

#### CONTACT:

Business Name:: Casa Pérez Alcántara SA DE CV

Fiscal Address AV. Heroico Colegio Militar 114. Col. Reforma. 68020. Oaxaca de Juárez, Oaxaca.

(+52) 5552529313 (📞)









DISCOVER THE SPIRIT OF OAXACA IN EVERY DROP

The origin of Oaxacan rum begins in the Sierra Norte of the state of Oaxaca, in the municipality of Santa María Tlalixtac. In the first half of the last century, several settlers dedicated to the cultivation of sugarcane settled in the area, producing organic and ecological sugarcane juice rum.

#### **PROCESS**

The elaboration of rum begins with the crushing of the cane, where a juice will be extracted, which will be boiled in order to obtain molasses.

Later, water and yeast are added to the molasses. It should be noted that the yeast used will give the final flavor and aroma of the finished product.

Once the fermentation is finished, the liquid obtained is sent to the distillation boiler where the alcohol will be evaporated and then distilled in other containers by condensation method.





Finally, it is left to rest in wooden barrels for several months, this will allow the rum to age and thus obtain dark tones and varieties of flavor.

Oaxaca has organic rum that is guaranteed by USDA Organic certification.

### Rum MK

#### **PLACE OF ORIGIN**

Tlacochahuaya, Oaxaca.

It is an Oaxacan company specializing in the production of Oaxacan spirits like Rum, Vodka, Whiskey, Gin, and Aguardiente.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry..... Current

Monthly production capacity...... 5000 Liters

Destination of exported product...... United States

#### **CERTIFICATIONS**

- FDA Registration Certificate
- · Importer Registration Certificate issued by TTB (Tobacco Trade Bureau)

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Organic white rum, aged 3 and 8 years, and XO rum

ALCOHOL CONTENT

40°

**PRESENTATIONS** 

375 ml and 750 ml

#### **CONTACT:**

Business Name:: Casa Pérez Alcántara SA DE CV

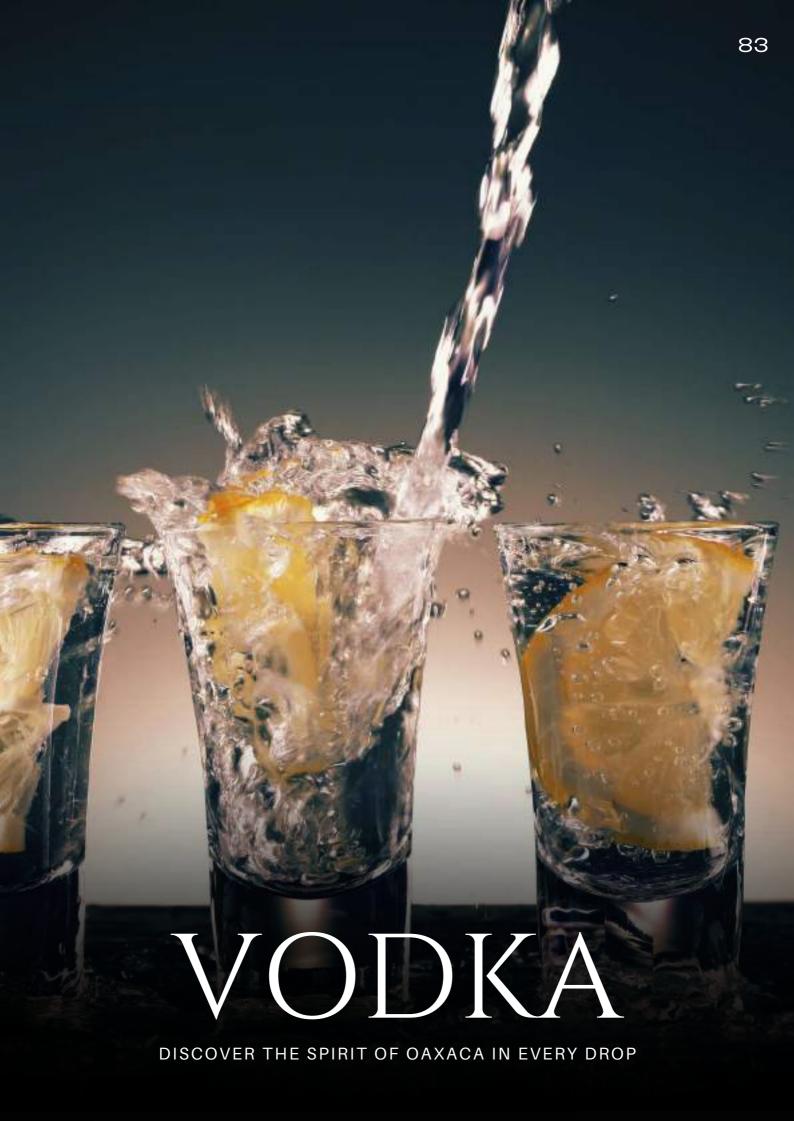
Fiscal Address: AV. Heroico Colegio Militar 114. Col. Reforma. 68020. Oaxaca de Juárez, Oaxaca.

(+52) 5552529313 (











Despite being a drink that is geographically referred to Russia and Eastern Europe, there are Mexican producers who decided to embark on the path of vodka production and have consolidated their brand.

#### **PROCESS**

Vodka is originally distilled from ingredients such as wheat, barley or potatoes, which are fermented to obtain an alcoholic liquid.

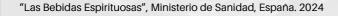
In the state of Oaxaca, it is produced from the extraction of organic sugarcane juice using a "trapiche" or crasher.

This liquid is then subjected to a series of distillations in alembic or distillation columns.

During each distillation, impurities are eliminated and the alcohol is concentrated. The vodka distillation process is essential to obtain a pure and smooth product.







### Vodka Krassav

#### **PLACE PT ORIGIN**

Tlacochahuaya, Oaxaca.

It is an Oaxacan company specializing in the production of Oaxacan spirits like Rum, Vodka, Whiskey, Gin, and Aguardiente.



#### **EXPORTS**

Started in 2023

Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product...... United States of America

#### **CERTIFICATIONS**

- FDA Registration Certificate
- Importer Registration Certificate issued by TTB (Tobacco Trade Bureau)

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

Nο

#### **PRODUCTS**

Artisanal Lemon Vodka, Artisanal Cucumber Vodka and Artisanal Crystalline Vodka

ALCOHOL CONTENT

40°

**PRESENTATIONS** 

375 ml and 750 ml

#### **CONTACT:**

Business Name:: Casa Pérez Alcántara SA DE CV

Fiscal Address: AV. Heroico Colegio Militar 114. Col. Reforma. 68020. Oaxaca de Juárez, Oaxaca.

(+52) 5552529313 (









DISCOVER THE SPIRIT OF OAXACA IN EVERY DROP

The production of gin in Oaxaca represents an exciting evolution in the region's spirits tradition, showing how local craftsmanship can diversify and thrive in a global market.

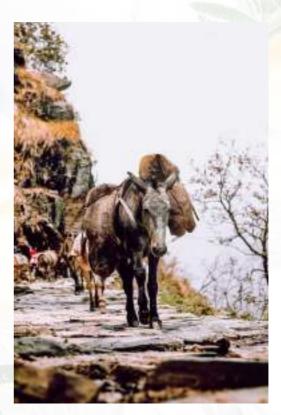
#### **PROCESS**

The process begins with the planting of the canes in the mountains of the Northern Slerra region of the state. After a period of one and a half to two years, the cane is ripe for cutting.

If the cane is in a very high area, the cane is rolled and loaded onto the mule for transport.

When the cane arrives at the distillery, the trapiche is used to extract the 100% natural cane juice, which falls by gravity into the fermentation vats.

Once the juice is in the fermentation vats, it takes 5 to 7 days for the cane juice to be transformed into tepache.





Once the tepache is ready, it is directed to the distillation column. Then the distillate is passed through a traditional encino charcoal filter to remove all impurities.

Twelve plates are placed in the distillation column, the more plates the purer the distillate will be.

Then the botanicals are selected (juniper, orange, cinnamon, lemon, cilantro cimarrón, bejuco pods and tepache tree bark), the pulp is removed and only the peels are left.

Finally, a second distillation is made in a different alembic to incorporate the scents and flavors of the botanicals, the essential oils adhere by means of the vapors at the moment of the distillation.



"Las Bebidas Espirituosas", Ministerio de Sanidad, España. 2024

# Gin Antologin

#### **PLACE OF ORIGIN**

Tlacochahuaya, Oaxaca.

It is an Oaxacan company specializing in the production of Oaxacan spirits like Rum, Vodka, Whiskey, Gin, and Aguardiente.



#### **EXPORTS**

Started in 2023



Registration in the exporter registry...... Current

Monthly production capacity...... 5000 Liters

Destination of exported product...... United States of America

**Exported capacity......** 280 Liters (5.6%)

#### **CERTIFICATIONS**

- FDA Registration Certificate
- Importer Registration Certificate issued by the Tobacco Trade Bureau (TTB)

#### CONTRACT MANUFACTURING **AVAILABILITY FOR OTHER BRANDS**

#### **PRODUCTS**

Crystal clear gin

#### **ALCOHOLIC CONTENT**

45°

#### **PRESENTATIONS**

375 ml and 750 ml

#### **CONTACT:**

Business Name: Casa Pérez Alcántara SA DE CV

Fiscal Address: AV. Heroico Colegio Militar 114. Col. Reforma. 68020. Oaxaca de Juárez, Oaxaca.

(+52) 5552529313 (









Oaxaca's geography allows for different types of climate and vegetation, which is pleasant for bees and places Oaxaca as the sixth largest honey producer in the country because 219 of its 570 municipalities have beekeeping activity and the largest production is found in the Coastal Region, Southern Region and Isthmus Region, where the characteristics of these three regions are hot climate and jungle-type vegetation.

The honey marketed in Oaxaca has few transformation processes and the beekeeping activity has been carried out for several generations, resulting in an increase in production in the last decade.

#### **DIVERSITY OF HONEY FLAVORS**

According to the Itunuvico cooperative society, which has been involved in beekeeping since 1995 in the Mixtec region of Oaxaca. The honey from the Coast and Sierra Sur comes from the flowers of the bellflower, oak, coffee and multiflora. The honey from Valles Centrales is characterized for coming from the mesquite and acahual flowers.

**Coffee honey:** Its color is amber, it is sweet and contains coffee pollen and tree pollen, as well as carbohydrates, vitamins and minerals. The bee species used is Apis mellifera.

**Bellflower honey:** Its sweetness is persistent, it has a great contribution of minerals and is low in glucose with antibacterial properties and capable of strengthening the immune system.

**Oak honey:** It has a dark color and a robust flavor, with earthy notes and a slight bitter touch. It is rich in antioxidants and has antibacterial properties and is used in natural remedies.





**Multiflora honey:** It has an intense and floral flavor, slightly dark amber color, and contains antioxidant properties.

**Mesquite honey:** It can be transparent with a mild or citric flavor and creamy texture, it also has antibacterial properties.

Acahual honey: Its color is yellow, it is sweet and has a nutty flavor, it usually has a fast crystallization process.





In recent years, the production of organic honey and other bee products has been growing, Oaxaca has reported production of 4884 tons of honey by the end of 2022.

(SECRETARÍA DE ECONOMÍA FEDERAL 2024)

### MIEL PEPEMIEL



#### PLACE OF ORIGIN.

Santa Cruz Xoxocotla, Oaxaca.

Pepe Miel is a company dedicated to the creation, production and distribution of high-quality bee products, with a firm commitment to contributing to the improvement of people's health and well-being. The company's mission goes beyond production, as it seeks to promote good practices in beekeeping, encouraging the growth of the sector in a friendly, purposeful and creative environment.

#### **EXPORTS**

Started in 2018

Registration in the exporter registry..... Current



Monthly production capacity...... 2 Tons

Destination of exported product..... Spain, Germany, Japan

Exported capacity......700 Kg (35%)

#### CERTIFICATIONS

- FDA registration certification with DUNS number.
- · USDA registration certification.

#### PACKAGING TYPE

At high vacuum

#### CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### PRODUCT AND PRESENTATION

Honey: 27 kg bucket, 1 kilo 400 grams, 700 grams, 350 grams, 330

grams, 300 kg.

Propolis: 700 grams, 350 grams Propolis Extract: 55 ml, 30ml Propolis Spray: 40ml, 30 ml Propolis Ointment: 40grs

Melipona Honey: 1 lt, ½ liter, 30 ml, 10 ml Royal Jelly: 20 grams

Flower Pollen: 1 kg, 180 grams, 130 grams Bee Venom Liniment: 40 ml and 30 ml Bee Venom Ointment: 120 grs

Royal Jelly and Honey Mask: 60 grs Royal Jelly and Vitamin E Mask: 60grs Beeswax Lip Balms: 3 grams

Bee Honey Body Cream: 240 ml Honey and Almond Body Cream: 240 ml

Honey and Coconut Body Cream: 240 ml Soap with Bee Honey:130grs

Honey and Oatmeal Facial Soap, Propolis Soap: 130 grs Propolis Candies and Propolis Gummies: 1 kg, ½ lilo, 36 g, 180 g Propolis Popsicles: Bag of 25 pcs

> Agave Honey: 680grs, 330gs Propolis and Quinaxia Extract: 30 ml

#### CONTACTO:

Business Name: Bertoldo Hernández Labastida

Fiscal Address: Rio Paploapan Número 106 Colonia Riveras del Atoyac Municipio de Santa Cruz Xoxocotlán. CP. 71233

(+52) 951 172 62 55









### NUXI MIEL



#### **PLACE OF ORIGIN**

Putla Villa de Guerrero, Oaxaca.

It is a multiethnic regional cooperative organization, democratic with horizontal agreements, composed of responsible members who produce high-quality 100% organic honey for both the national and international markets.

#### **EXPORTS**

Started in 2018

Registration in the exporter registry..... Current

Monthly production capacity...... 50 Tons

Destination of exported product..... European Union (Mainly

Germany)

#### CERTIFICATIONS

- FDA registration certification with DUNS number
- Organic certificate for the EU (Bio Mx-123)
- NOP and LPO Organic Certificate
- Organic certificate by IMOCert
- MexicoGood practices and packaging certificate by SENASICA.

#### **PACKAGING TYPE**

At high vacuum

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### PRODUCT AND PRESENTATION

- 300 kilogram honey drum.
- 1 liter honey jar.
- 500 milliliter honey jar.
- 250 milliliter honey jar.

#### LABEL

Seller	ABEJA DEL CAFE SC. DE RL
	Km. 156 Tramo Putla - Pinotepa Nacional s/n. Loc. La Muralla, Putla Villa de Guerrero, Oaxaca, C.P. 71000.
	Organic certified by IMOCert for EU and NOP. Organic certified by IMOCert México, Identification number OC-020920-09CPAA-002 and Operator identification number: 10908.
Product description	Miel 100% Orgánica para NOP y LPOMiel Ecológica UE
	This product is free of genetically modified organisms.

#### **CONTACTO:**

Business Name: Abeja del Café SC de RL.

Fiscal Address: Km 156 tramo Putla-Pinotepa Nacional, La Muralla, Putla Villa de Guerrero, Oaxaca. C.P. 71009.

(+52) 953 118 99 63







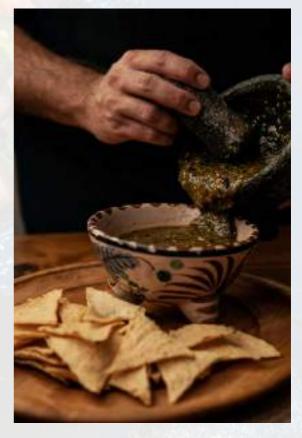


THE PERFECT TOUCH FOR EACH DISH

In the state of Oaxaca, sauces usually include unique ingredients such as grasshoppers, maguey worms, chicatana ants and jumiles, which are the protagonists of various recipes of the state's cuisine, which is known for dishes such as tamales, moles, tacos, sauces and tlayudas that integrate insects as the main attraction, which stand out for their flavor, variety and nutritional value.

For example, in the municipality of Tlaxiaco, food is consumed seasonally; there are insects such as chicatana ants that are acquired through vendors in the coastal region of the state to be ground in the molcajete to make a sauce with puya or guajillo chili that is browned in the comal, adding garlic and a little salt.







The handmade Oaxacan sauces are prepared in the metate or molcajete which is a rectangular stone, with three legs, then the ingredients are heated over the embers and crushed with a pan that received the grinding pushed by the matapil, which is the pestle of the mortar. This way of preparation can vary according to the estimated amount of sauce, using a more efficient process.

### SALSAS MIXXES



#### PLACE OF ORIGIN.

Oaxaca de Juárez, Oaxaca.

Founded in 2004, Mixxe's is a 100% Oaxacan company dedicated to the production, distribution and marketing of canned food with homemade flavor.

It offers products of high reliability, hygiene and quality. Their company is aligned with the philosophy of continuous improvement processes, so they take care from the selection process of raw materials to be 100% natural, of the highest quality and mostly produced in their region. These characteristics are essential to guarantee an exquisite flavor.

#### **EXPORTS**

Started in 2023

Registration in the exporter registry...... NOT APPLICABLE

Monthly production capacity...... 756 Kg

Destination of exported product...... AUS

Exported capacity...... 756 kg (25%)



#### **CERTIFICATIONS**

 FDA Certification of Registration of Establishments

#### **PACKAGING TYPE**

At high vacuum in glass containers

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Sauces: macha, with chapulín, habanero, with chicatana, chile pasilla, chimichurri, seed dressing.

#### **PRESENTATION**

120 ml, 130 ml, 150 ml, 220 ml, 235 ml y 315 ml.

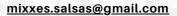
CONTACT:

Business name: Alicia Palma Alvarado

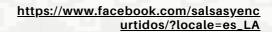
Fiscal Address: 20 de Noviembre, 912 bis, Col. Centro C.P. 68000 Oaxaca De Juárez Oaxaca

+52 951 509 1741













In Oaxaca coffee is grown in seven of the eight regions that conform the territory, where the 17 producing municipalities are located, including Villa Alta, Ixtlán, Tultitlán, Cuicatlán, Putla de Guerrero, Miahuatlán, Yautepec, Sola de Vega, Pluma Hidalgo, among others.

The production of coffee in its different varieties: conventional and certified organic generates employment for more than 70 thousand producers in the state, adding its great quality and unique flavor. In addition to taking into account that Oaxaca has peculiar characteristics of soil, altitude and climate that make possible the cultivation of this highly specialized aromatic coffee.



Coffee production in Oaxaca has great economic, social and ecological relevance, since it is the livelihood of thousands of families that depend directly or indirectly on this activity that generates employment, since a large amount of labor is necessary for the production and industrialization of coffee.

Gobierno del Estado de Oaxaca, 2020.



Nearly 66 thousand tons of coffee per year grown by 70 thousand producers in 139 thousand 674 hectares make the state the fourth largest producer of the aromatic coffee in Mexico, behind Chiapas, Veracruz and Puebla.

A distinction that joins the Denomination of Origin Café Pluma, which it received in 2020 for the cultivation of a unique coffee produced in Pluma Hidalgo, benefiting more than 28 thousand producers. This designation endorses the region where the coffee is grown and protects the ancestral and artisanal processes of its cultivation, which gives greater value to market it in international markets

#### CLASSIFICATION OF COFFEE

(NMX-F-586-SCFI-2008)

#### Coffee:

Fruits and seeds of the Coffea plant, includes various stages and products such as cherry coffee, parchment coffee, green coffee, polished coffee, decaffeinated coffee, roasted coffee (beans or ground), coffee extract, soluble coffee and coffee as a beverage.

#### Normal Coffee:

Homogeneous lot of coffee beans, excluding five categories defined as "defects."

Defects include foreign material not related to the coffee, foreign material not related to the bean, irregularly formed beans, beans with irregular appearance and coffee with unpleasant flavors.





#### Arabica:

Coffee of the botanical species Coffea arabica. (Examples include: Bourbon, Typica, Mundo Novo, Mokka, Caturra, Hybrid Timor, Catimor, Catuai, Icatu, Colombia, CR95 and Ruiru II).

#### Robusta:

Coffee of the botanical species Coffee canephora Pierre, except A. Froehner, with some varieties and cultivars of these species.

#### Libérica:

Coffee of the botanical species Coffea libérica Hiern.

#### Excelsa:

Coffee of the botanical species Coffea dewevrei De Wild and Durand var. Excelsa Chevalier.

#### Arabusta:

Interspecific hybrid coffee between Coffea arabica × Coffea canephora Capot and Ake Assi.



# CAFÉ MILENARIO

#### PLACE OF ORIGIN

Magdalena Apasco, Oaxaca.

A 100% Oaxacan company, offering select organic coffee, crafted using ancestral techniques and sourced from the eight regions of the state. Coffee for the true connoisseur and discerning palates.



#### **EXPORTS**

Started in 2022

Export Registry..... Current



Monthly Production Capacity...... 10 Tons

Export Capacity..... 5 Tons (50%)

#### **CERTIFICATIONS**

 USDA Organic Certification (United States Department of Agriculture)

#### CONTRACT MANUFACTURING AVAILABLE FOR OTHER BRANDS

Yes

#### **PRODUCTS**

Café Típica y Café Criolla

#### **PACKAGING TYPE**

Laminated bag with zipper, over-laminated, soluble pouch, and jar

#### **PRESENTATIONS**

10 grs, 35 grs, 200grs, 250grs, 500grs and 1.10 KG

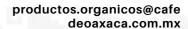
#### CONTACTO:

Business Namel: Comercializadora de productos orgánicos de Oaxaca s. A de C.V.

Fiscal Address: Avenida Washington Col. Parque Industrial Y Maquilador Oaxaca 2000, Magdalena Apasco, Oaxaca C.P. 68226 (Local Lote 5 Manzana C)

(+52) 951 117 27 68











# CAFÉ OAXACAFÉ



#### **PLACE OF ORIGIN**

Santa Lucia del Camino, Oaxaca.

A 100% Oaxacan company, they offer select organic coffee, crafted using ancestral techniques and sourced from the 8 regions of the state. This coffee is tailored for discerning connoisseurs and demanding palates.

#### **EXPORTS**

Started in 2022

Export Registry...... Curren

ogxgcofe

Monthly Production Capacity...... 10 Tons

Destination of Exported Product......USA and Korea

**Export Capacity.....** 5 Tons (50%)

#### **CERTIFICATIONS**

 USDA Organic Certification (United States Department of Agriculture)

## CONTRACT MANUFACTURING AVAILABLE FOR OTHER BRANDS

No

#### **PRODUCTS**

Café Típica y Café Criolla

#### PACKAGING TYPE

Laminated bag with zipper

#### **PRESENTATION**

500g y 1kg

#### CONTACT:

Business Name: Comercializadora de productos orgánicos de Oaxaca s. A de C.V.

Fiscal Address: Avenida Washington Col. Parque Industrial Y Maquilador Oaxaca 2000, Magdalena Apasco, Oaxaca C.P. 68226 (Local Lote 5 Manzana C)

(+52) 951 117 27 68



productos.organicos@cafede oaxaca.com.mx



https://www.oaxacafe.com



## LA ORGANIZACIÓN

#### PLACE OF ORIGIN

Oaxaca de Juárez, Oaxaca

La Organización & Organic Coffee is the brand of 4,300 small Oaxacan producers, organized into a federation of 42 cooperatives present in all coffee-growing regions of the state, grouped under the name Coordinadora Estatal de Productores de Café de Oaxaca (CEPCO).



#### **EXPORTS**

Started in 2011

Export Registry..... Current

Monthly Production Capacity...... 100 Tons

Destination of Exported Product...... Alemania

**Export Capacity......** 20 Tons (20%)

#### **CERTIFICATIONS**

- Organic Certificate for the EU
- · Fair Trade Certificate for the EU

CONTRACT
MANUFACTURING
AVAILABLE FOR OTHER
BRANDS

Yes

#### **PRODUCTS**

Arabica coffee: green and toasted.

#### PACKAGING TYPES

Laminated bag with zipper, laminated pouch, instant coffee, and jar

#### **PRESENTATIONS**

50 g, 250g, 454 g and 69 kg In sack for green beans

#### CONTACT:

Business name: La Organización & Organic Coffee, S.A. de C.V.

Fiscal address: Heroica escuela naval militar 708. Col reforma C.P. 68050, Oaxaca, Oaxaca

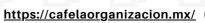
(+52) 951 147 73 82



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ESSENTIAL COMPANION AND INGREDIENT IN HOUSEHOLD RECIPES



In Oaxaca, fruit flours are becoming a popular option for their nutritional benefits and their impact on local gastronomy. These flours are made from dehydrated and ground fruits and are gaining relevance both locally and nationally.

The creation of fruit flours requires processing facilities, which generates jobs in areas such as dehydration, milling and packaging, which is a great impact for the Oaxacan economy.



#### **ELABORATION PROCESS**

Selection and Preparation of Fruits.

Choose ripe but not overripe fruits. Fruits are carefully washed to remove pesticide residues, soil and other impurities. Depending on the fruit, it may be necessary to peel and cut into small pieces to facilitate the dehydration process.



#### • Dehydration.

This step of the production process can take different forms:

Sun Drying: Fruits are placed on trays and dried in the open air.

Oven drying: Fruits are placed in an oven at low temperature to evaporate the water.

Lyophilization: A more advanced process that involves freezing the fruits and then reducing the pressure to sublimate the ice, converting it directly into vapor without passing through the liquid state.

#### Grinding

Once dehydrated, the fruits are crushed into smaller pieces to facilitate grinding. Grinding can be done in several stages to ensure a uniform and fine texture.

#### Sieving

The powder obtained is sieved to remove larger particles and obtain a flour of uniform texture. This step ensures that the flour has a consistency suitable for use in food products.

#### Packaging

The fruit flour is packaged in airtight containers to protect it from moisture and maintain its freshness. The packaging must be strong and adequate to maintain the quality of the product during storage and transportation.





#### **TYPES OF FLOUR**

 Banana Flour: Made from dehydrated and ground green bananas. It is rich in fiber, potassium and vitamins B6 and C. It is used in a variety of products, from bread to smoothies.



- Mango Flour: Derived from dehydrated mangoes, this flour is rich in vitamins A and C, as well as antioxidants.
   It brings a sweet and fruity flavor to baked goods.
- Papaya Flour: Made from dehydrated papayas, it is high in vitamin C, fiber and digestive enzymes such as papain. It is used in baked goods and as an additive in smoothie mixes.
- Guava Flour: Made from dried guavas, it is rich in vitamin C, fiber and antioxidants. Its fruity flavor and aroma can enrich a variety of recipes.





### MUSBY





#### **PLACE OF ORIGIN**

San Juan Bautista Tuxtepec, Oaxaca

Musby green plantain flours are a functional food made only from plantain pulp. They are very rich in resistant starch, a high source of minerals, gluten-free, and a natural product.

#### **EXPORTS**

Started in 2023

Export Registry...... Does not apply

Monthly Production Capacity...... 4 Tons

Destination of Exported Product...... United States

Export Capacity...... Samplers only

#### **CERTIFICATIONS**

• Certificación de registro ante la FDA.

#### **PACKAGING TYPE**

Bolsa laminado con zipper

#### CONTRACT MANUFACTURING AVAILABLE FOR OTHER BRANDS

No

#### **PRODUCTS**

Plátano macho verde flours.

**PRESENTATIONS** 

453 g, 1 kg, 2 kg

#### CONTACT:

Business name: AGROIND PAPALOAPAN S. de R.L. de C.V.

Fiscal address: Avenida Mancilla Ext. 975 Int. 104 Colonia Santa Fe, San Juan Bautista Tuxtepec, Oaxaca (+52) 287 406 7545



txomarph@hotmail.com







# COSMETICS

PERSONAL CARE AND GROOMING WITH A FOCUS ON QUALITY INGREDIENTS.



Natural cosmetics manufactured in Oaxaca use a variety of local and traditional ingredients that offer beneficial properties for skin and hair.

The production of natural cosmetics boosts the local economy by supporting farmers and producers of natural ingredients, and generates jobs in the region, from the collection of ingredients to processing and packaging. Importantly, it promotes more sustainable production practices and reduces the environmental impact of the cosmetics industry.



Nopal is used in the production of various cosmetic products, such as shampoos, soaps, creams and facial masks. Nopal slime, or mucilage, is a potential ingredient in the cosmetic and pharmaceutical industry.

The slime can be extracted from the nopales at room temperature or by cooking.

Based on the principles of ancestral herbalism and the benefits of nopal slime on skin and hair, all products are made with ingredients of natural origin, using as raw materials nopal slime, medicinal plants and vegetable oils, chemical free, cruelty free.

#### PROCEDURE BASED ON NOPAL

#### 1.- Nopal Gel Extraction

The chopped nopal is immersed in a natural solvent (water or oils) to release its active components. A press can be used to extract the natural gel from the nopal.

#### 2.- Product Formulation

The nopal gel is mixed with other active ingredients that may include essential oils, emulsifiers, natural preservatives, and other compounds that enhance the properties of the product.

#### 3.- Emulsification

If a cream is being produced, an emulsification process is carried out in which the aqueous (containing the nopal gel) and oily phases are combined. This is done under agitation and, in some cases, with the application of controlled heat.

#### 4.- Cooling

After emulsification, the cream is slowly cooled to stabilize the emulsion.

#### 5.- pH adjustment and conservation

The pH of the mixture is adjusted to ensure that it is compatible with skin and hair in the case of shampoo.

#### 6.- Addition of Conservatives

Natural conservatives are added to prolong the shelf life of the product, preventing the growth of bacteria or mold.

#### 7. Packaging

The final product, whether cream or shampoo, is packaged in jars, bottles or tubes according to the desired format.

### NOPARELY

#### PLACE OF ORIGIN

Oaxaca de Juárez, Oaxaca

It is a Oaxacan cooperative company proudly made up of women, who are in charge of making cosmetics based on nopales and natural products.



#### **EXPORTS**

Registration in the exporter registry..... Not Applicable



Monthly production capacity..... 1 ton

Destination of exported product......USA

Exported capacity...... Samplers only

#### **CERTIFICATIONS**

- · Certificate of Free Sale for export.
- · Valid Sanitary Visit issued by COFEPRIS.

# CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS

No

#### **PRODUCTS**

- Facial Foams
- Shampoo
- Sunscreen
- Deodorant
- Body Gel
- Body Lotions
- Body Set's
- Hair Loss Lotion
- Body Soaps
- Facial Creams
- Eye Contour Balm.
- Body Creams
- Facial Gels
- Facial Mists
- Facial Lotions
- Serums
- Balms

#### **PRESENTATIONS**

5gr, 10ml, 16gr, 30gr, 40ml, 50gr, 60gr, 60ml, 80ml, 90gr, 120ml, 125gr, 125ml, 150gr, 200gr, 240ml, 250ml, 250gr, 500ml, 500gr,

#### CONTACT:

**Business name: Celyflor Ricardez Hernandez** 

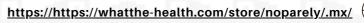
Fiscal Address: Privada de Cipres 11, Colonia Eucaliptos, Pueblo Nuevo, Oaxaca de Juarez.

(+52) 951 224 24 68



noparely2015@gmail.com







# ALEBRIJES

CREATIVE EXPRESSIONS CAPTURED IN WOOD CARVINGS.



Each alebrije is unique

The alebrijes are fantastic beings that have physical features of one or many real or imaginary animals, intertwined with indigenous beliefs and traditions, these mythical entities represent the connection of nature with the supernatural.

Each piece is handmade in copal wood and other certified woods, pieces that have been perfected with years of work, creativity and impeccable technique, capturing not only their creativity but also their cultural heritage offering a unique window into the life, dreams and values of the people in Oaxaca.



Oaxacan alebrijes have exerted considerable influence on the broad panorama of Mexican art. These colorful sculptures not only reflect the skill and imagination of Oaxacan artisans; they also exhibit the richness of Mexican culture, being a media for the dissemination of indigenous traditions and the worldview of Oaxaca at a global level.

In Oaxaca, there are three main communities specialized in its creation: San Antonio Arrazola, San Martín Tilcajete and La Unión Tejalapam. In addition, they are also made in San Pedro Taviche and Oaxaca de Juárez.

The manufacture and sale of alebrijes contribute significantly to the local economy of Oaxaca. The communities of artisans who specialize in its creation depend heavily on this craft for their livelihoods. The demand for alebrijes generates employment and encourages the growth of small family businesses and community workshops. Currently, it is the base of the economy in this communities.



#### **ELABORATION PROCESS**

#### 1.- Molding

Select the wood (raw material) that is not infected. Then cut and make the lines, draw the design of the alebrije in pencil.

#### 2.- Carving

A "machete" is used to cut the wood, and then knives, gouges, chisels, and berbiquíes (drill) are used to carve the figure.

#### 3.-Sanding

The figures are polished and sanded.

#### 4.-Curing

The wood is immersed in liquids for several days to protect it from insects. For example, the wood can be bathed in gasoline to immunize it against moths.

#### 5.-Painting

A base coat of paint is applied, then a final paint with intricate patterns and vibrant colors. Originally water-based paint was used, but now latex-based house paint is used. Alebrijes are often decorated with stingers, cactus spines, which are used to make fine, regular strokes.

The pieces are very varied in shapes, originality and sizes, so they have been worthy of being exhibited and admired for their impeccable presentation in museums and galleries around the world.

This art tries to rescue the culture of its people since each figure has a meaning linked to their ancestors.



# **FABRIJES**

#### **PLACE OF ORIGIN**

San Martín Tilcajete, Oaxaca

They produce and sell original wooden alebrijes carved and painted by hand, they are a family workshop that they inherited from their ancestors.



#### **EXPORTS**

Started in 2013

Registration in the exporter registry..... Not Applicable



Monthly production capacity...... 15 Large pieces (40cm) and

1000 small pieces (7cm)

Destination of exported product...... USA

Exported capacity..... 6 exports

#### **CERTIFICATIONS**

• Origin Certificate

#### **CONTRACT MANUFACTURING AVAILABILITY FOR OTHER BRANDS**

No

#### **PRODUCTS**

Wooden figures carved in copal, different shapes and colors.

#### **PRESENTATIONS**

Acrylic and fine finish

#### **CONTACT:**

Business name: ELPIDIO FABIÁN OJEDA

Fiscal Address: Calle Hidalgo #31, Col. Centro, San Martín Tilcajete, Ocotlán, Oaxaca

CP: 71506







